

Home Care, Hospice & DME

Subsector Coverage:

Durable Medical Equipment (DME)

Home Health

Hospice

Personal Care

Recent Publications & Upcoming Conferences

Publications

<u>CGMS Spurs 'Broader Push'</u> <u>from Buyers</u>

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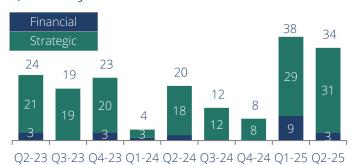


Homecare, Hospice & DME | M&A Market Update

Q2 2025

Q2 2025 Metrics 3 Platform Investments 31 Add-On Acquisitions¹ 1 Secondary Transaction 25 Unique Buyers

Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions



Paradigm's partnership with Cressey & Co. represents a strong signal for PE exit activity following the initial recapitalization led by Havencrest in 2021. Paradigm provides hospice and palliative care across six branches in Indiana and has grown into a regional leader in the end-of-life care sector.



Thrive Skilled Pediatric Care is one of the largest providers of pediatric home care nationwide with 23 locations across seven states. This marks Aveanna's first meaningful acquisition since 2021 and signals a renewed focus on M&A following its multi-year operational transformation.

Select Transactions

Month	Investor	Target	Subsector
Apr-25	PERSANTE"	SMS Sup Basqueset Survium	Durable Medical Equipment (DME)
Apr-25	Waud Capital Altocare	■ MedTec Healthcare & Private Duty	Personal Care
Apr-25	Live Well	EMPOWER HOME HEALTH	Home Health
Apr-25	ActiveDay	GoldenCare	Personal Care
May-25	VieMed	Lehan's Medical Equipment	Durable Medical Equipment (DME)
May-25	 Sumitomo Corporation of Americas 	ActivStyle ^a	Durable Medical Equipment (DME)
May-25	Cressey & Company	Paradigm Health	Hospice
May-25	++ adapthealth	WELLSPAN HEALTH	Durable Medical Equipment (DME)
Jun-25	Three Oaks	Sage Penney and Pallathe Clay	Hospice
Jun-25	aveanna" healthcare	thrive Skilled Pediatric Care*	Home Health



Subsector Spotlight: DME

Q2 2025

Market Update

The DME sector has demonstrated steady M&A activity throughout Q2, highlighted by Sumitomo's acquisition of ActivStyle from AdaptHealth, coupled with its follow-on investment in Quest Health Solutions. Strategic buyers continue to seek high-caliber add-ons that are positioned to diversify product mix towards high-growth categories, while building scale and capturing expense and revenue synergies.

The re-introduction of Medicare's DME competitive bidding program has clouded the near-term outlook for DME M&A. Providers and investors are closely monitoring developments following CMS' proposed rule published in late June to better understand which product categories will fall into this program and the subsequent impact on reimbursement.

Despite this news, Provident anticipates premium assets to continue to attract interest from investors while the industry navigates this latest competitive bidding announcement.

Notable M&A News

Owens & Minor and Rotech Healthcare mutually agreed to terminate their previously announced acquisition, bringing the \$1.36bn deal to a halt.

The transaction faced heightened regulatory scrutiny from the Federal Trade Commission (FTC), who was unable to provide regulatory clearance for the deal despite the potential benefits to patients, payors, and providers.

Despite this setback, Owens & Minor continues to aggressively pursue growth in its patient direct business segment to capture the strong growth tailwinds in that market, creating consistent M&A momentum going forward.



June 2025

Select Transactions

Month	Investor	Target	Product Category
Apr-25	PERSANTE:	SMS Sep Resignant Series	Sleep Therapy
May-25	VieMed	Lehan's Medical Equipment	CPAP / Breast Pumps
May-25	 Sumitomo Corporation of Americas 	ActivStyle*	Incontinence
May-25	 Sumitomo Corporation of Americas 	QUEST HEALTH SOLUTIONS	Diabetic Supplies
Jun-25	++ adapthealth	WELLSPAN HEATT	Diversified
Jun-25	nmotion Mobility starts here.	MOTION.	Complex Rehab / Mobility

Quarterly Transaction Volume

