



Healthcare Services M&A Review: A Quarterly Update



Q2 2025
M&A Update

Trusted Healthcare Advisor

A Quarterly Update

Q2 2025

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Q2-25 M&A Activity: Market Realignment & Focus on Durable Verticals

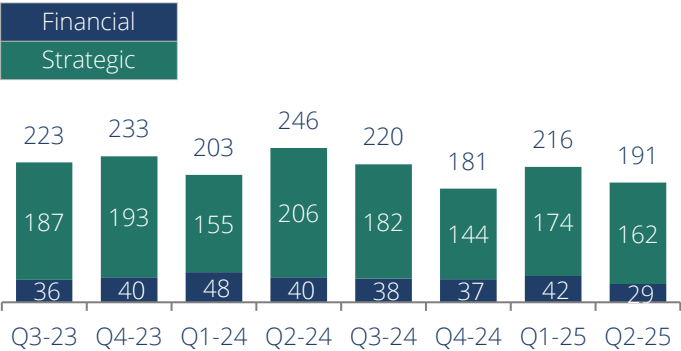
The second quarter marked a deceleration in healthcare M&A, with transaction volume declining both quarter-over-quarter and year-over-year. The downshift reflects broader macroeconomic uncertainty stemming from speculation on tariffs, federal healthcare policy shifts signaled by legislative developments, inflationary economic pressures, and ongoing workforce shortages. This quarter served as a recalibration in market activity after a period of elevated deal flow.

While overall transaction count trended down, the healthcare IT and tech-enabled services sectors have remained highly-active. Private equity firms

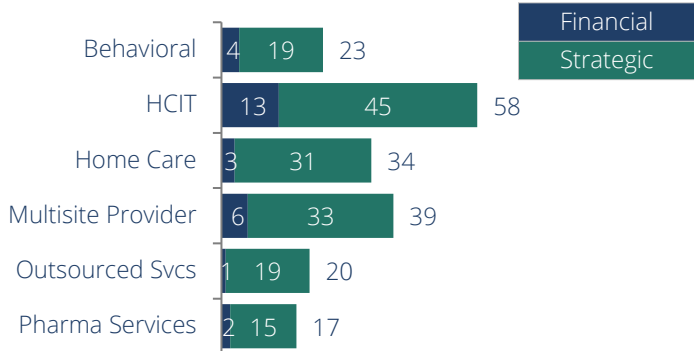
have turned to emerging spaces with differentiated value propositions to deploy capital while traditionally active sectors such as multisite provider Services marked a two-year low in transaction volume. The downtrend in strategic add-on activity has been partially driven by a growing focus on organic growth initiatives given the reduced capital burden and continued shortage of quality add-on assets approaching the market.

Amid softer market conditions, Provident expects healthcare M&A activity to improve throughout the second half of the year as investors get more clarity on macroeconomic and policy-driven uncertainties.

Quarterly Transaction Volume



Q2-25 Transactions by Sector



Notable Transactions in Q2 2025

Autism Services

Has partnered with

Oral Surgery

Has received an investment from

MedSpa

Has partnered with

Hospice & Palliative Care

Has partnered with

Select Provident Q2 2025 Transactions

Has entered a strategic merger with

A portfolio company of

Peachtree Bioresearch Solutions

Provident served as exclusive financial advisor to Peachtree Bioresearch Solutions in its strategic merger with Julius Clinical Research. The merger creates a fully integrated, global clinical research organization with expanded capabilities across central nervous system, cardio-metabolic, renal, and rare diseases.

Has been acquired by

A portfolio company of

Insite Clinical Research

Provident served as exclusive financial advisor to Insite Clinical Research in its partnership with Adams Clinical. The partnership with Insite expands Adams Clinical's research offering to include inpatient trials and highly complex neurologic diseases.

Behavioral Health

Subsector Coverage:

I/DD**Autism
& Related
Therapies****Mental Health****Substance Use
Disorder**

Recent Publications & Upcoming Conferences

Publications

[Autism Services Market Update](#)[Behavioral Health Market Update](#)

Podcasts

[Autism Services – Building a Payor Relations Platform](#)[Autism Services – Technology Advancement and its Impact on Operations & Care Delivery](#)[Tackling the U.S. Opioid Use Disorder Crisis: Analyzing Medication Assisted Treatment](#)

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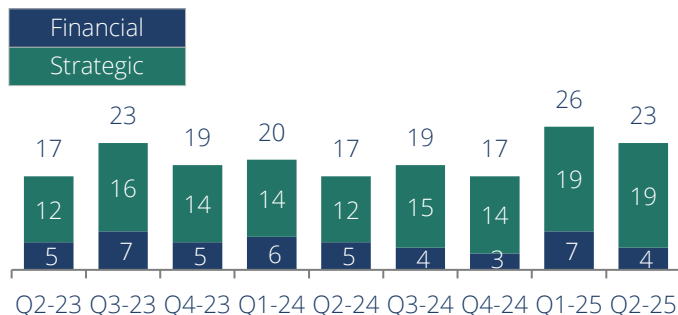
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Behavioral Health | M&A Market Update

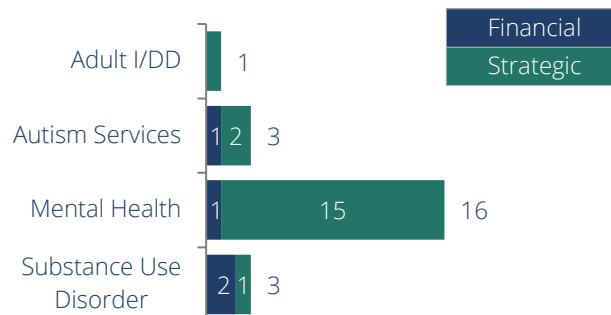
Q2 2025

Q2 2025 Metrics	4 Platform Investments	19 Add-On Acquisitions ¹	1 Secondary Transaction	21 Unique Buyers
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Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions



Behavior Frontiers, formerly backed by Lorient Capital, announced its partnership with NexPhase Capital, representing another successful PE exit in the space. NexPhase will look to leverage its playbook from its previous investment in Action Behavior Centers to continue to scale the platform.



T&R Recovery Group received non-control investments from Genesis Park and Cyprium Partners. The infusion of capital will bolster organic growth and acquisition initiatives for T&R as it looks to expand within its existing footprint (AZ, TX) and beyond.

Select Transactions

Month	Investor	Target	Subsector
Apr-25	 LifeStance HEALTH	 VISTA Behavioral Health	Mental Health Services
Apr-25	 KRYL HOLDINGS GROUP	 NEUROGEN	Mental Health Services
Apr-25	 Northspring Partners	 THREE RIVERS THERAPY	Mental Health Services
Apr-25	 ActiveDay	 Goldencare	Adult I/DD
May-25	 AWARE	 WESTERN MONTANA	Mental Health Services
May-25	 SUN Behavioral Health	 SEASIDE HEALTHCARE	Mental Health Services
May-25	 PORCH LIGHT HEALTH	 COMPREHENSIVE	Addiction Treatment
May-25	 Alongside	 Behavior Frontiers	Autism Services & Related Therapies
May-25	 NexPhase CAPITAL	 Behavior Frontiers	Autism Services & Related Therapies
Jun-25	 THE GRAPH GROUP	 SEASIDE HEALTHCARE	Addiction Treatment
Jun-25	 Autism F.I.R.S.T.	 FAMILY INSIGHT P.C.	Autism Services & Related Therapies

(1) Excludes subscale transactions with less than \$5M of revenue.

Sources: SEC Filings, Company Press Releases, PitchBook, Provident research.

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Subsector Spotlight: Mental Health Services

Q2 2025

Market Update

The mental health services space, which has slowed considerably in recent years, has started to regain momentum with large consolidators, such as LifeStance and Beacon Behavioral Health Partners, engaging in M&A to scale operations.

Active strategic acquirers have focused on using M&A to build density, diversify services, and add Interventional Psychiatry modalities to core offerings. On the other hand, private equity firms have been selective focusing on assets with differentiated models and programs with attractive unit economics, such as Partial Hospital Programs (PHP) and Intensive Outpatient Programs (IOP). Provident expects M&A volume to continue to trend positively as we move deeper into 2025 and beyond.

Notable Transaction

Nystrom & Associates, backed by Nautic Partners, acquired all 25 of Ellie Mental Health's Minnesota clinics, bolstering their Minnesota footprint to 42 locations. The combined company now has 84 locations across five states, supporting 1,400 total clinicians.

Additionally, the deal marked a shift for Ellie Mental Health to a pure-play franchise model; a model that has also gained widespread momentum in recent years as providers attempt to make care more accessible. Ellie took on investment from Princeton Equity Partners in 2022 and has shifted resources to building out its franchise presence since.



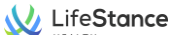
NYSTROM & ASSOCIATES

Has Acquired 25 Mental Health Clinics From

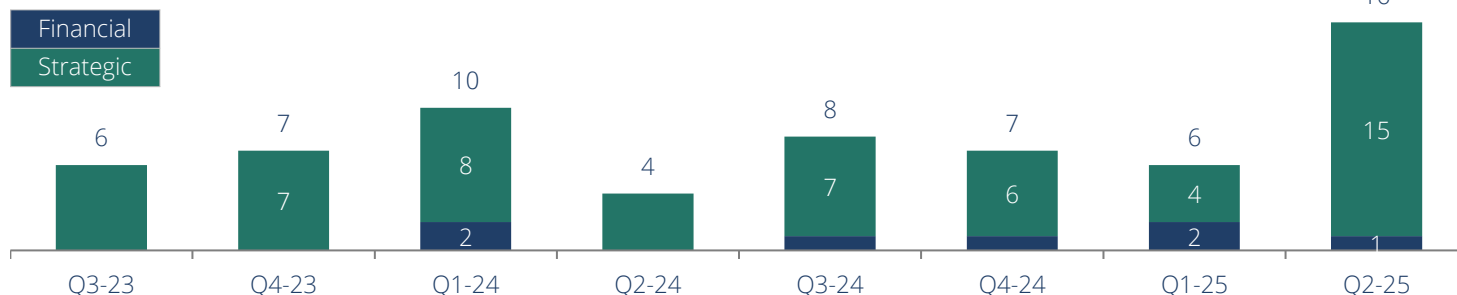
ellie
MENTAL HEALTH

May 2025

Select Transactions

Month	Investor	Target	Care Model	Locations	Geography
Apr-25	 US PEDIATRIC PARTNERS	 hope services Transforming Lives Through Hope Since 1985	Outpatient	3	NC
Apr-25	 LifeStance HEALTH	 VISTA Behavioral Health Associates	Outpatient	6	PA
Apr-25	 Valor HEALTHCARE	 MissionCritical Psychological Services, LLC	Telehealth	1	National
Apr-25	 Northspring Partners	 THREE RIVERS THERAPY	Outpatient	1	WA
May-25	 AWARE	 WESTERN MONTANA MENTAL HEALTH	Case Management	15	MT
May-25	 BEACON BEHAVIORAL	 SYNAPSE Integrative Behavioral Health	Outpatient	1	NJ
May-25	 BEACON BEHAVIORAL	 THE WOODS CENTER FOR CHILDREN	Residential	3	LA, TX
Jun-25	 valerahealth	 vita health	Telehealth	n/a	n/a

Quarterly Transaction Volume



Healthcare IT

Subsector Coverage:

**Clinical Workflow
& Decision
Support**

**Data Analytics
& Population
Health**

**Provider
Enablement &
Practice
Management**

**Revenue Cycle
Management**

Recent Publications & Upcoming Conferences

Publications

[Transforming Healthcare
Through Revenue Cycle
Management](#)

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Healthcare IT | M&A Market Update

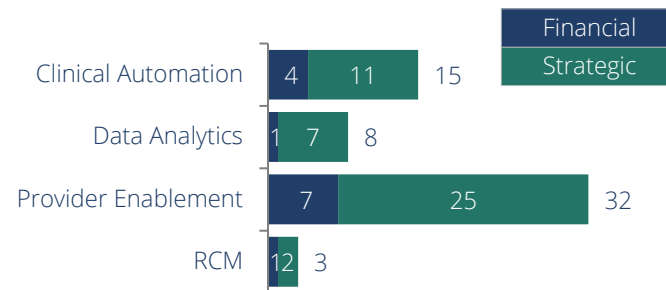
Q2 2025

Q2 2025 Metrics	13 Platform Investments	45 Add-On Acquisitions¹	9 Secondary Transactions	57 Unique Buyers
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Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions



The Hardenbergh Group, backed by BV Partners, has merged with Sentact and Preverity to form a unified brand under Sentact. The combined company will provide a technology-driven platform focused on patient safety, clinical risk, and healthcare compliance for leading health systems.



Coalesce Capital has acquired a majority stake in DAS Health, a provider of healthcare IT, cybersecurity, and business solutions. Sheridan Capital Partners will retain a minority stake as Coalesce supports DAS's continued growth through technology investment and strategic acquisitions.

Select Transactions

Month	Investor	Target	Subsector
Apr-25	 Treatment AI	 RocketDoctor	Provider Enablement & Practice Mgmt.
Apr-25	 HUMA	 aluna	Clinical Workflow & Decision Support
Apr-25	 Neuroolutions	 Kandu	Provider Enablement & Practice Mgmt.
Apr-25	 AssistRx	 AllazoHealth	Data Analytics / Population Health
Apr-25	 CENTAURI HEALTH SOLUTIONS	 MedAllies	Provider Enablement & Practice Mgmt.
May-25	 m11:3	 CLARETO	Data Analytics / Population Health
May-25	 GeneDx	 FABRIC GENOMICS	Clinical Workflow & Decision Support
May-25	 JOSMOL	 VitalFlo	Provider Enablement & Practice Mgmt.
Jun-25	 zelis	 Medxoom	Revenue Cycle Management
Jun-25	 prompt	 PredictionHealth	Data Analytics / Population Health
Jun-25	 COACHCARE	 MD Revolution	Provider Enablement & Practice Mgmt.

(1) Excludes subscale transactions with less than \$5M of revenue.

Sources: SEC Filings, Company Press Releases, PitchBook, Provident research.

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Subsector Spotlight: Clinical Workflow & Decision Support Q2 2025

Market Update

Provident observed steady deal activity in the Clinical Workflow and Decision Support space during Q2-25, with 15 transactions that represent a notable portion of overall healthcare IT volume. Both strategic buyers and private equity firms continue to target solutions that improve provider efficiency, reduce administrative burden, and support care coordination through technology.

Looking ahead, investment activity is expected to maintain momentum as providers increasingly adopt tools that simplify clinical operations and support value-based care goals. Platforms offering differentiated features, scalable infrastructure, and built-in analytics remain especially attractive to investors. There is strong interest in businesses with high recurring revenue, strong customer retention, and clear ROI; particularly those offering platforms with seamless implementation and integration processes.

Notable Transaction

Surgical Information Systems (SIS), a leading provider of software and services for ambulatory surgery centers (ASCs), has acquired ASC Logs, a cloud-based compliance management platform tailored specifically for ASCs. This acquisition advances SIS's mission to eliminate manual, paper-based compliance processes by integrating intuitive digital tools that provide real-time access, automated alerts, and enhanced accountability. With the support and scale of SIS, ASC Logs will continue to help ASCs improve operational efficiency, reduce administrative burden, and strengthen regulatory compliance across the surgical care landscape.



Has been recapitalized by

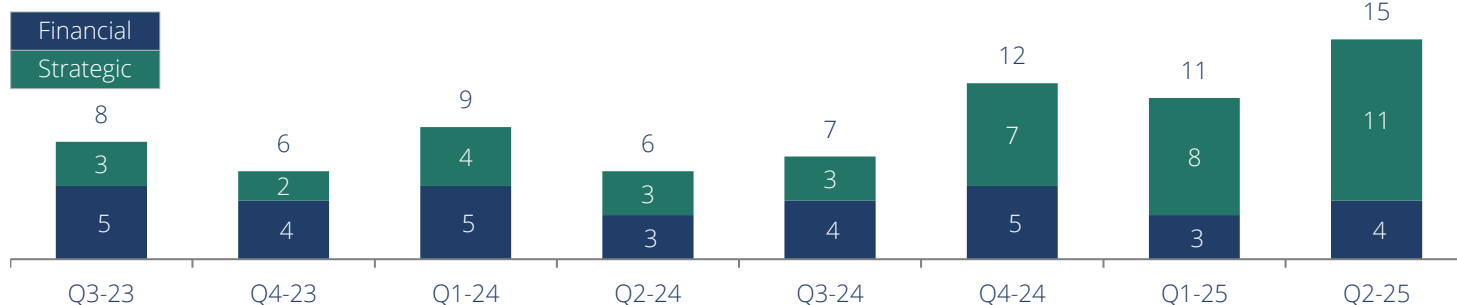


April 2025

Select Transactions

Month	Investor	Target	Subsector
Apr-25			Clinical Workflow & Decision Support
May-25			Clinical Workflow & Decision Support
May-25			Clinical Workflow & Decision Support
Jun-25			Clinical Workflow & Decision Support
Jun-25			Clinical Workflow & Decision Support
Jun-25			Clinical Workflow & Decision Support
Jun-25			Clinical Workflow & Decision Support
Jun-25			Clinical Workflow & Decision Support

Quarterly Transaction Volume



Home Care, Hospice & DME

Subsector Coverage:

**Durable Medical
Equipment
(DME)**

Home Health

Hospice

Personal Care

Recent Publications & Upcoming Conferences

Publications

[CGMS Spurs 'Broader Push'
from Buyers](#)

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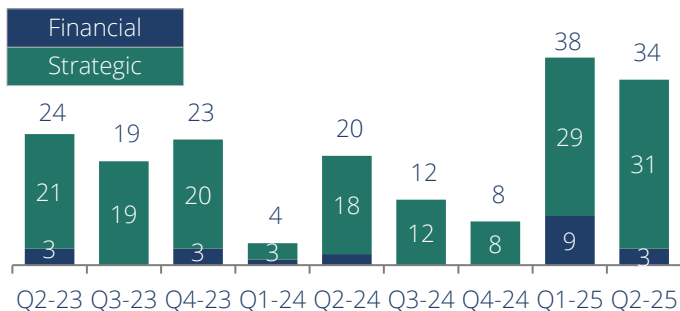
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Homecare, Hospice & DME | M&A Market Update

Q2 2025

Q2 2025 Metrics	3 Platform Investments	31 Add-On Acquisitions ¹	1 Secondary Transaction	25 Unique Buyers
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Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions



Paradigm's partnership with Cressey & Co. represents a strong signal for PE exit activity following the initial recapitalization led by Havencrest in 2021. Paradigm provides hospice and palliative care across six branches in Indiana and has grown into a regional leader in the end-of-life care sector.



Thrive Skilled Pediatric Care is one of the largest providers of pediatric home care nationwide with 23 locations across seven states. This marks Aveanna's first meaningful acquisition since 2021 and signals a renewed focus on M&A following its multi-year operational transformation.

Select Transactions

Month	Investor	Target	Subsector
Apr-25			Durable Medical Equipment (DME)
Apr-25	 		Personal Care
Apr-25			Home Health
Apr-25			Personal Care
May-25			Durable Medical Equipment (DME)
May-25			Durable Medical Equipment (DME)
May-25			Hospice
May-25			Durable Medical Equipment (DME)
Jun-25			Hospice
Jun-25			Home Health

(1) Excludes subscale transactions with less than \$5M of revenue.

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Subsector Spotlight: DME

Q2 2025

Market Update

The DME sector has demonstrated steady M&A activity throughout Q2, highlighted by Sumitomo's acquisition of ActivStyle from AdaptHealth, coupled with its follow-on investment in Quest Health Solutions. Strategic buyers continue to seek high-caliber add-ons that are positioned to diversify product mix towards high-growth categories, while building scale and capturing expense and revenue synergies.

The re-introduction of Medicare's DME competitive bidding program has clouded the near-term outlook for DME M&A. Providers and investors are closely monitoring developments following CMS' proposed rule published in late June to better understand which product categories will fall into this program and the subsequent impact on reimbursement.

Despite this news, Provident anticipates premium assets to continue to attract interest from investors while the industry navigates this latest competitive bidding announcement.

Notable M&A News

Owens & Minor and Rotech Healthcare mutually agreed to terminate their previously announced acquisition, bringing the \$1.36bn deal to a halt.

The transaction faced heightened regulatory scrutiny from the Federal Trade Commission (FTC), who was unable to provide regulatory clearance for the deal despite the potential benefits to patients, payors, and providers.

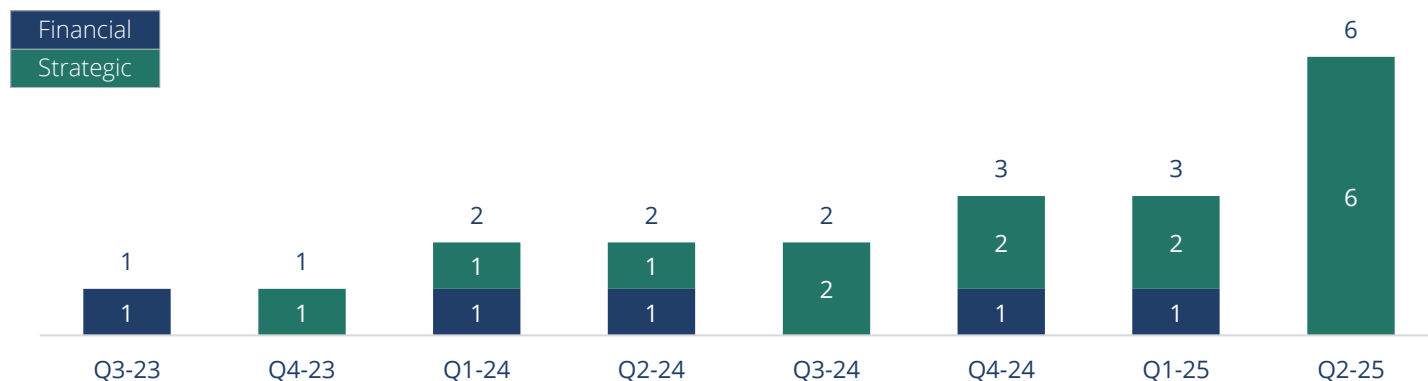
Despite this setback, Owens & Minor continues to aggressively pursue growth in its patient direct business segment to capture the strong growth tailwinds in that market, creating consistent M&A momentum going forward.



Select Transactions

Month	Investor	Target	Product Category
Apr-25			Sleep Therapy
May-25			CPAP / Breast Pumps
May-25			Incontinence
May-25			Diabetic Supplies
Jun-25			Diversified
Jun-25			Complex Rehab / Mobility

Quarterly Transaction Volume



Multisite Provider Services

Subsector Coverage:

Aesthetics & Wellness

Dental Services

Infusion Services

Primary Care

Physical Therapy

Single & Multispecialty PPM

Recent Publications & Upcoming Conferences

Publications

[Investment & Consolidation in Orthopedic Services](#)

Upcoming Conferences

[Dykema 2025 DSO Conference](#)

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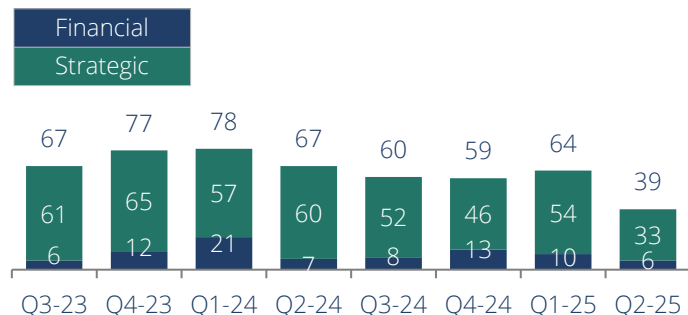
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Multisite Provider Services | M&A Market Update

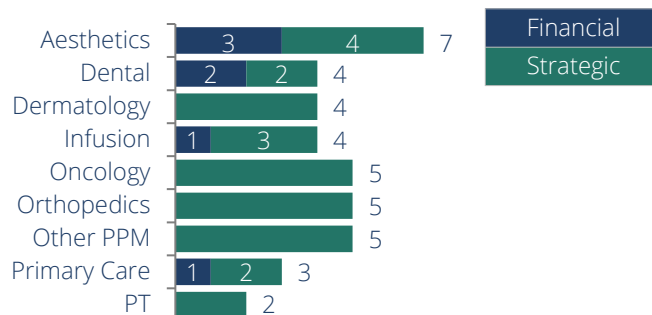
Q2 2025

Q2 2025 Metrics	6 Platform Investments	33 Add-On Acquisitions ¹	5 Secondary Transactions	32 Unique Buyers
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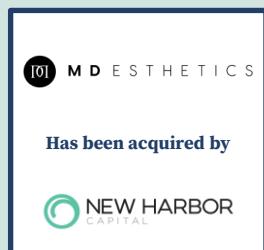
Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions

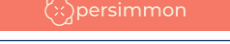


New Harbor Capital announced its platform investment in MD Esthetics, a medical aesthetics company operating 12 locations in Massachusetts, New Hampshire, and Virginia. The partnership will leverage New Harbor's expertise in scaling multisite healthcare platforms to accelerate MD Esthetics' organic and inorganic growth initiatives.



Allied OMS, an MSO supporting 50+ oral surgery clinics, raised its first institutional growth equity since its founding. This is the first major secondary equity event for an OMS platform since Blackrock's investment in Paradigm in early 2023 and is expected to accelerate the exit timeline for other scaled, sponsor-backed specialty dental platforms.

Select Transactions

Month	Investor	Target	Subsector
Apr-25		 CARDIOLOGY CONSULTANTS OF PHILADELPHIA	Cardiology
Apr-25		 Integrated Medical Services	Primary Care
Apr-25		 Advanced Oncology Medicine	Infusion Therapy
Apr-25		 New York Oncology Hematology	Oncology
Apr-25			Aesthetics and Wellness
Apr-25			Other PPM
May-25			Aesthetics and Wellness
Jun-25			Primary Care
Jun-25			Aesthetics and Wellness
Jun-25			Dental
Jun-25	 Delta Dental of Wisconsin		Dental

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Subsector Spotlight: Primary Care

Q2 2025

Market Update

Despite recent challenges impacting the Medicare Advantage landscape, primary care M&A activity was strong in Q2-25, with several notable deals announced with both private equity and strategic buyers. This activity is indicative of the continued appetite of buyers to access care providers who are well-positioned to deliver cost savings and thrive under value-based payment structures.

The diversity of deal volume across new PE platform creations, PE-backed tuck-ins, and large strategic add-ons highlights the robust M&A environment and strategic optionality for sellers considering a transaction process.

Provident anticipates M&A activity to continue into the back half of 2025 as these recently created platforms and strategic acquirers continue to pursue add-ons as a core tenet of their growth plans.

Notable Transaction

First Medical Associates ("FMA") is a leading primary care provider in Maryland with 11 clinics and 38 providers. Its partnership with Latticework Capital will provide the platform with growth capital and resources to continue its expansion across the Mid-Atlantic.

The transaction represents private equity's continued interest in the primary care space within the lower-middle market, despite recent M&A activity largely being driven by large strategic players such as Optum, Novant, and Privia. This transaction will provide sellers with a new strategic buyer option which is expected to utilize a more traditional PE model for future partnerships.


**FIRST
MEDICAL
ASSOCIATES**

Has partnered with

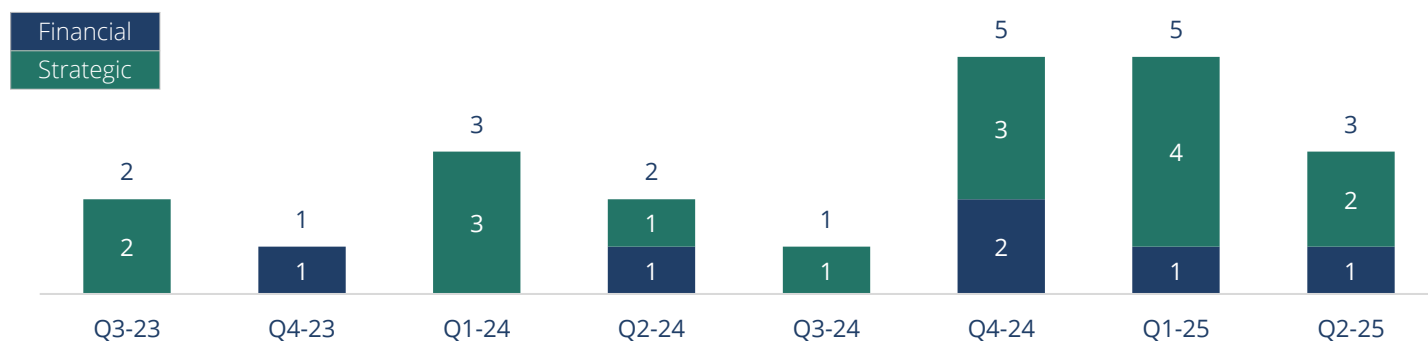

**LATTICEWORK
CAPITAL MANAGEMENT**

June 2025

Select Transactions

Month	Investor	Target	Locations	Geography
Apr-25			21	Arizona
May-25			7	Colorado
Jun-25			11	Maryland

Quarterly Transaction Volume



Outsourced Services

Subsector Coverage:

**Healthcare
Education**

**Healthcare
Staffing**

**Laboratory
Services**

**Outsourced
Provider Services**

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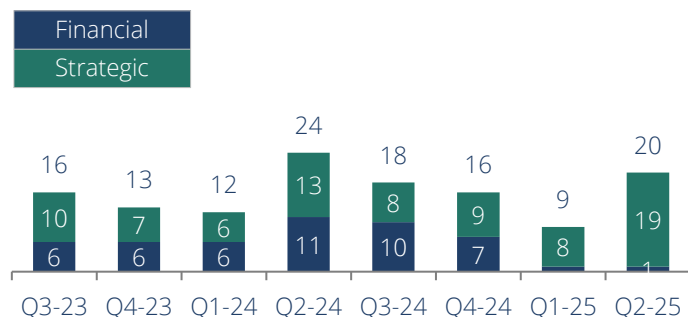
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Outsourced Services | M&A Market Update

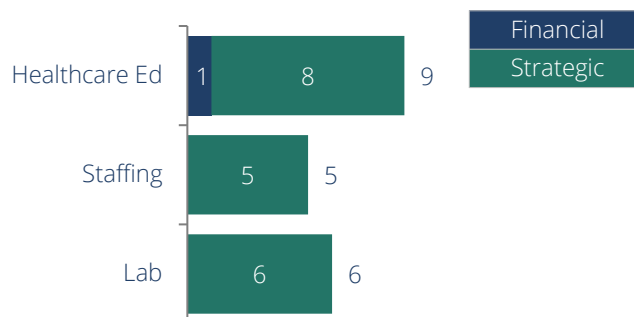
Q2 2025

Q2 2025 Metrics	1 Platform Investment	19 Add-On Acquisitions ¹	2 Secondary Transactions	19 Unique Buyers
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Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Notable Transactions



Travel Nurse Across America has acquired TotalMed, a tech-enabled provider of healthcare talent coverage. The partnership strengthens TNAA's position and expands its reach and resources to better serve clients nationwide. With the integration of TotalMed, TNAA is well-equipped to meet the growing demand for specialized healthcare professionals.



Labcorp Holdings has acquired Incyte Diagnostics' clinical and anatomic pathology testing business. The deal expands Labcorp's presence in the Pacific Northwest, enhances access to its comprehensive clinical and anatomic pathology services, and supports continued growth in diagnostic testing and specialty pathology.

Select Transactions

Month	Investor	Target	Subsector
Jun-25	 edisonpartners	 NP HUB	Healthcare Education
Jun-25	 ALL AMERICAN HOME CARE	 Int:rim HEALTHCARE	Healthcare Staffing
May-25	 TNAA Travel Nurse Across America	 TotalMed	Healthcare Staffing
May-25	 Premier BIOTECH	 OraSure Technologies	Laboratory Services
May-25	 Premier BIOTECH	 GREEN EARTH BIOMEDICAL, LLC	Laboratory Services
May-25	 GHR General Healthcare Resources	 Barton Healthcare Staffing	Healthcare Staffing
Apr-25	 PRINCIPLE HEALTH SYSTEMS	 Heartland Health Laboratories, Inc.	Laboratory Services
Apr-25	 KNOWFULLY LEARNING GROUP	 MASTERCLASSES IN DERMATOLOGY	Healthcare Education
Apr-25	 SUMMIT Professional Education	 SP	Healthcare Education

(1) Excludes small transactions with less than \$5M of revenue.

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Subsector Spotlight: Healthcare Education

Q2 2025

Market Update

The healthcare education sector continues to exhibit strong momentum, with nine closed transactions in Q2-25. PE-backed platforms and strategic consolidators remain acquisitive as evidenced by the volume of add-on acquisitions in the quarter. Most deal flow this quarter represented a sector trend of broadening services across healthcare specialties, including targets focused on osteopathic medicine, oncology, CPR certification, anesthesia, dermatology, and mental health.

Provident anticipates continued transaction activity in healthcare education throughout the year, supported by the strong supply of independent businesses successfully building market share and the continued goal of investors to acquire complementary capabilities and capitalize on the sector's favorable tailwinds.

Notable Transaction

NPHub, a digital matching platform for nurse practitioner students and clinical preceptors, received a \$20 million growth investment from technology-focused private equity firm Edison Partners. NPHub aims to address the labor shortage of healthcare providers.

Through its partnership with Edison Partners, NPHub plans to scale its service lines for both businesses and healthcare professionals while further enhancing its technology infrastructure. This investment highlights the value of digitizing historically inefficient business models, an increasingly prevalent theme throughout the healthcare education space.



Has been acquired by

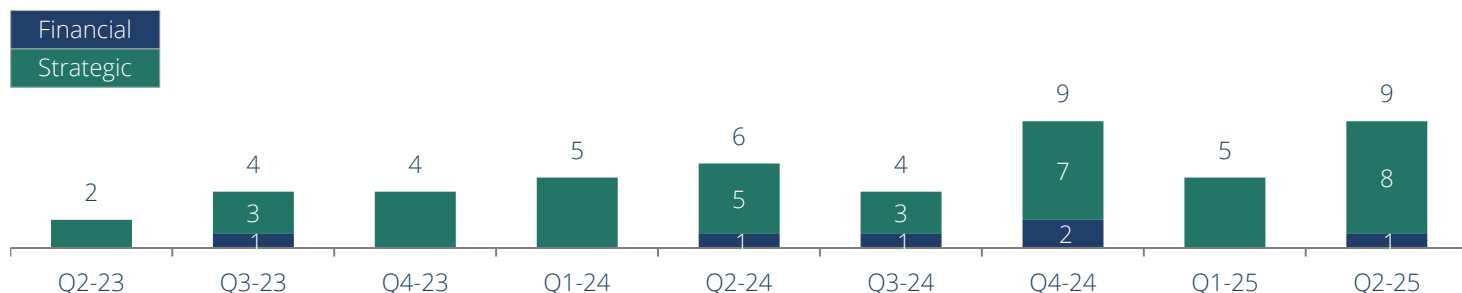


June 2025

Select Transactions

Month	Investor	Target	Commentary
May-25			Strengthens TrueLearn's footprint in osteopathic medical education
May-25			Expands Lockwood's capabilities in HCP engagement and peer-to-peer education
May-25			Adds HeartCert's blended learning and on-site training capabilities
May-25			Integrates MyTIPreport's innovative platform for graduate medical education and procedural tracking
Apr-25			Strengthens HMP's commitment to delivering advanced medical education for dermatologists
Apr-25			Supports Archer's commitment to innovative, interactive solutions for medical education

Quarterly Transaction Volume



Pharma Services

Subsector Coverage:

**Contract Research
Organizations
(CROs)**

**Clinical
Research Sites
(SMOs)**

**Pharmaceutical
Commercialization**

Recent Publications & Upcoming Conferences

Publications

[Q1 2025 Pharma
Commercialization Market Update](#)

[Site Management Organization
Market Review](#)

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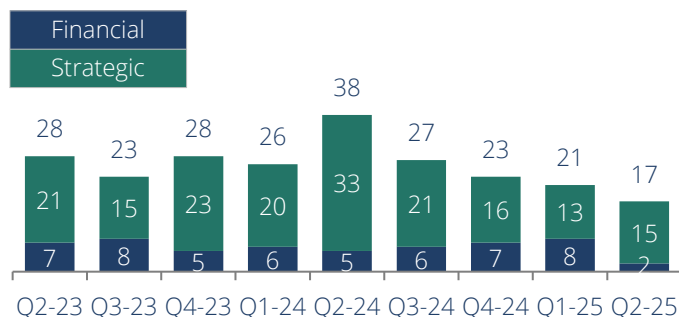
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Pharma Services | M&A Market Update

Q2 2025

Q2 2025 Metrics	2 Platform Investments	15 Add-On Acquisitions ¹	2 Secondary Transactions	14 Unique Buyers
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Quarterly Transaction Volume



Q2-25 Transactions by Subsector



Provident Transactions



Julius Clinical's merger with Peachtree BioResearch marks a significant step in the CRO sector, creating a platform with enhanced CNS capabilities and a broader presence across North America and Europe. The combination brings together strong scientific and operational expertise to better manage complex Phase I-III trials in CNS, cardio-metabolic, renal, and rare diseases.



Adams Clinical, a portfolio company of InTandem Capital Partners, announced its acquisition of InSite Clinical Research, a leading clinical trial site in the Dallas-Fort Worth metroplex. The deal will expand Adams' expertise in complex inpatient indications, while enhancing InSite's outpatient capabilities.

Select Transactions

Month	Investor	Target	Subsector
Apr-25	 BAYPINE	 CenExel CLINICAL RESEARCH	Clinical Research Sites (SMOs)
Apr-25	 ADAMS CLINICAL	 INSITE CLINICAL RESEARCH	Clinical Research Sites (SMOs)
May-25	 ENOSIUM life science	 Rxoality	Pharmaceutical Commercialization
May-25	 datavant	 AETION	Pharmaceutical Commercialization
May-25	 Lockwood	 IDEOlogy Health	Pharmaceutical Commercialization
May-25	 Edgewater CAPITAL PARTNERS	 CBCC GLOBAL RESEARCH	Contract Research Organizations
May-25	 Julius Clinical	 PEACHTREE — BIORESEARCH SOLUTIONS —	Contract Research Organizations
June-25	 Headlands RESEARCH	 cmr	Clinical Research Sites (SMOs)
June-25	 Herspiegel	 Decisive consulting	Pharmaceutical Commercialization
June-25	 BOOMERANG CAPITAL	 PINNAQL ADVANCED SCIENTIFIC SERVICES	Pharmaceutical Commercialization
June-25	 M-RGE	 Blazer	Pharmaceutical Commercialization

(1) Excludes subscale transactions with less than \$5M of revenue.

Sources: SEC Filings, Company Press Releases, PitchBook, Provident research.

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Subsector Spotlight: Pharmaceutical Commercialization

Q2 2025

Market Update

M&A activity within the pharmaceutical commercialization sector remained strong in Q2-25 with a total of 11 closed transactions. Despite a marginal decrease in QoQ deal volume and minimal platform creation activity by private equity sponsors, Provident anticipates strong future M&A volume driven by the near-term recapitalizations of several scaled, private equity-backed strategic operators.

PharmaCord's merger with Mercalis emphasizes a broader trend of consolidation in the outsourced pharma services sector. Strategic players are increasingly looking to leverage technologies and AI to enhance service offerings. Datavant's acquisition of Aetion, a leading real-world evidence (RWE) solutions provider, similarly demonstrates a growing demand for data-driven insights to support commercialization services.

Notable Transaction

Mercalis, a portfolio company of Odyssey Investment Partners, announced its merger with PharmaCord, a pharma commercialization partner for biopharmaceutical organizations. The two companies will operate under a newly formed entity, Valeris.

The combined organization is expected to leverage PharmaCord's patient services expertise alongside Mercalis' advanced technology and experienced commercial team. The transaction will create one of the largest independent patient access companies and will be majority-owned by Permira.

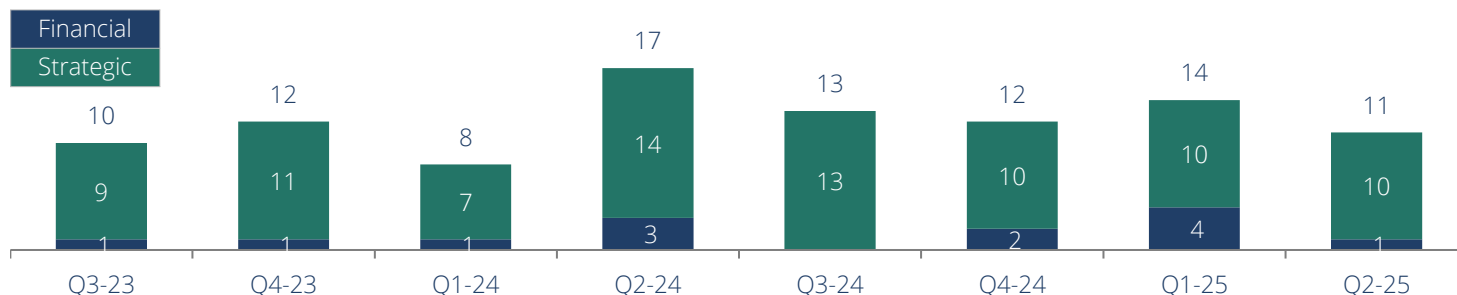


PharmaCord®
Has merged with
mercalis
to form
Valeris
May 2025

Select Transactions

Month	Acquirer	Target	Commentary
June-25	 Herspiegel	 Decisive Consulting	Unites Decisive's global market access with Herspiegel's strategic consulting services
June-25	 BOOMERANG CAPITAL	 PINNAQL ADVANCED SCIENTIFIC SERVICES	Represents the platform for LSOMS Holdings, 3 Boomerang Capital's newly-formed CDMO platform
June-25	 MERGE	 Blazer	Accelerates Merge's marketing and technology offerings within its strategic consulting unit
May-25	 datavant	 AETION	Enhances Datavant's technology offerings, services, and data tools for customers
May-25	 Lockwood	 IDEOlogy Health	Integrates IDEOlogy's engagement platforms and HP communication tools into Lockwood's service offerings
May-25	 ELIQUENT LIFE SCIENCES	 AZZUR GROUP	Builds out Eliquent's consulting platform with acquisition of Azzur's consulting unit specialized in GxP advisory
Apr-25	 ENOSIUM life science	 Rweality	Adds Rweality's expertise in RWE to help Enosium's clients with market access and pricing strategies
Apr-25	 Herspiegel	 FIECON	Expands Herspiegel's European exposure with Fiecon's London office and regional regulatory expertise
Apr-25	 fingerprint GROUP	 blackpoint	Extends Fingerprint's consulting capabilities with Blackpoint's experience in advising leading pharma clients

Quarterly Transaction Volume



Private Equity

Recent Publications & Upcoming Conferences

Publications

[PPM Secondary Transaction Trends](#)

[Q1 2025 Private Equity Update](#)

Podcasts

[The Intersection of Healthcare M&A and Debt Markets](#)

[Healthcare Regulatory Updates – Navigating Federal and State Regulations for Healthcare Provider Transactions](#)

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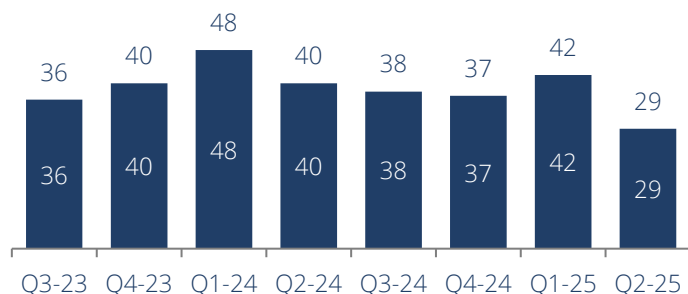
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Private Equity | Market Update

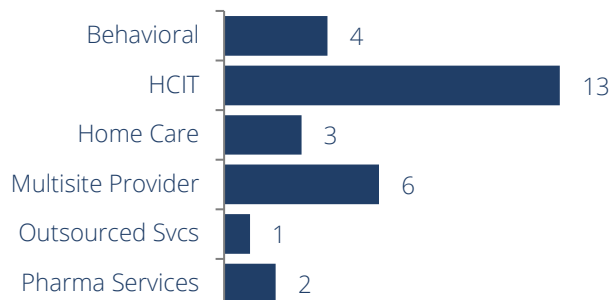
Q2 2025

Q2 2025 Metrics	29 Platform Investments	23 Secondary Transactions	14 Secondary Platform Recapitalizations	\$9.5B Capital Invested
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Quarterly PE Platform Transaction Volume



Q2-25 PE Platform Transactions by Sector



Notable Transactions



General Atlantic acquired U.S. Urology Partners, which was formed in 2018 by NMS Capital. This marks a significant milestone for the PPM space, which has experienced fewer sponsor-to-sponsor transactions than other sectors. General Atlantic's investment strengthens USUP's position as a partner to independent, community-based urology groups across the country.



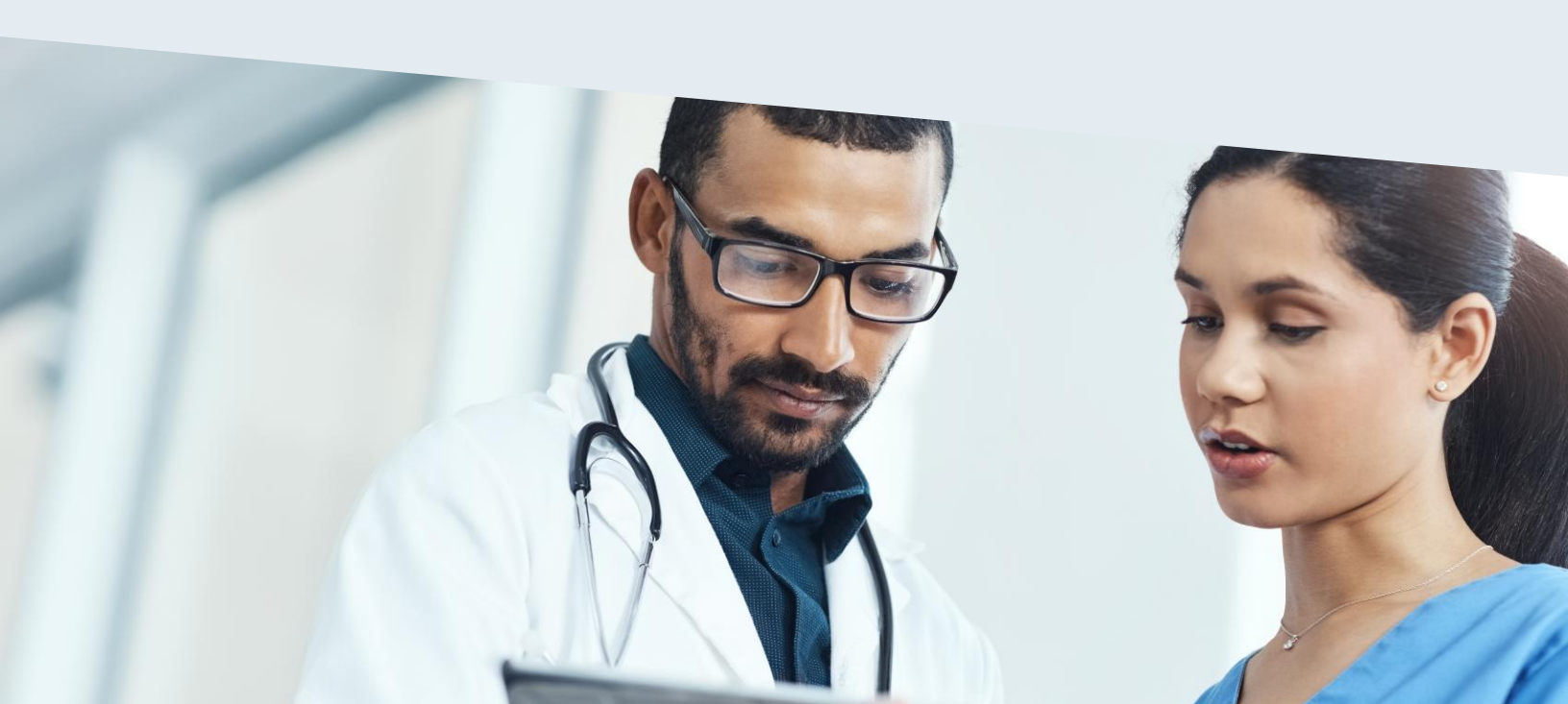
NexPhase Capital acquired Behavior Frontiers from Lorient Capital. Behavior Frontiers operates 26 centers and home-based care branches across 12 states. The transaction highlights the renewed interest in autism services after the many businesses faced significant challenges tied to workforce shortages post-COVID.

Select Transactions

Month	Investor	Target	Subsector
Apr-25			Revenue Cycle Management
Apr-25			Eyecare
Apr-25			MSK / Pain Management
Apr-25			Infusion Services
May-25			Hospice & Palliative Care
May-25			Contract Research Organization
May-25			Emergency
May-25			HCIT
Jun-25			Aesthetics
Jun-25			Outsourced Services
Jun-25			Primary Care

Sources: SEC Filings, Company Press Releases, PitchBook, Provident research.

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Concluding Thoughts

Despite a relatively slow quarter for middle-market Healthcare M&A, many investors are anticipating an active second half of 2025 as reduced macroeconomic and political uncertainty will allow high-quality assets to test the market. The slowdown in transaction volume was partially driven by a decline in multisite provider transactions, which historically make up a significant portion of healthcare services deal flow. Continued labor challenges and regulatory pressures combined with newly proposed federal changes to Medicaid funding to create a difficult transaction environment for many provider businesses. However, areas such as Behavioral Health, Home Health, Hospice & DME, and Outsourced Services have seen significantly elevated transaction volume in H1-25 compared to H1-24.

Healthcare investors remain highly interested in healthcare services businesses, but have continued to increase scrutiny and look for unique ways to invest in target end markets. The headwinds faced by some multisite provider groups have resulted in fewer high-quality assets coming to market and fewer notable transactions. Provident anticipates a

strong rebound in impacted verticals as uncertainty fades and an increased supply of quality businesses approach the market.

Investors are likely to stay active in the near term, but are expected to allocate resources to sectors sheltered from macroeconomic and Medicaid risks, such as outsourced services, healthcare IT, and pharma services. The excess of investor dry powder and backlog of high-quality independent and sponsor-owned businesses is expected to drive a very active end of 2025.





Provident is a leading investment banking firm offering mergers and acquisition advisory services for high growth, middle market companies in the healthcare services industry.

The firm has a vast network of senior industry relationships, a thorough knowledge of market sectors and specialties, and unsurpassed experience facilitating healthcare services transactions.

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