

Healthcare Services M&A Review:

A Quarterly Update



Q1 2025 M&A Update



A Quarterly Update

Q1 2025

i.	Healthcare Servies Update	3
ii.	Behavioral Health	4
iii.	<u>Healthcare IT</u>	7
iv.	Homecare, Hospice, & DME	10
V.	Multisite Provider Services	13
vi.	Outsourced Services	16
vii.	<u>Pharma Servies</u>	19
viii.	Private Equity Update	22
ix.	Concluding Thoughts	24

Q1 2025

Q1-25 M&A Activity: Economic Resiliency & Rebound in Sponsor Exits

The first quarter delivered a strong start to 2025, both in terms of transaction volume and capital deployed. Healthcare M&A activity was especially strong compared to other industries with more exposure to cyclical economic factors. The healthcare services space has been relatively insulated and resilient in the face of many of the macroeconomic uncertainties associated with tariffs and other policies of the current administration.

While 2023 and 2024 were down years from an exit perspective, the first quarter saw a significant rebound in exit activity as the proverbial "log jam"

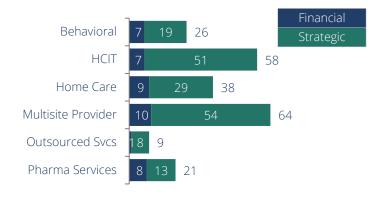
seems to have been broken. Narrowed bid-ask spreads, improved investor sentiment, and lengthy hold periods contributed meaningfully to secondary sale activity in the first quarter.

M&A volume was particularly robust in sectors such as behavioral health and pharma services as investors continue to circle both spaces as core areas of focus given the macro tailwinds driving investment in those industries. While physician services deal flow remains much lower than its highwater market levels, the recent entry of pharma distribution companies has reinvigorated activity in the sector.

Quarterly Transaction Volume



Q1-25 Transactions by Sector



Notable Transactions in Q1 2025

Autism Services



Home Care



Eye Care



Pharma Services



Select Provident Q1 2025 Transactions



Potomac Urology

Provident served as exclusive financial advisor to Potomac Urology in its transaction with an undisclosed strategic acquirer. Potomac Urology's physician partners will benefit from the resources and synergy potential that its strategic partner presents as part of a multispecialty platform.



Hawaii Endodontics

Provident served as the exclusive advisor to Hawaii Endodontics ("HI Endo") in its partnership with MB2 Dental, a portfolio company of Charlesbank Capital Partners and Warburg Pincus. HI Endo is MB2's first partnership in Hawaii and will facilitate future expansion in the market.



Behavioral Health

Subsector Coverage:

Adult I/DD Autism Services & Related Therapies

Mental Health Services Substance Use Disorder

Recent Publications & Upcoming Conferences

Publications

<u>Autism Services Market</u> Update

<u>Behavioral Health Market</u> Update

Podcasts

<u>Autism Services – Building a Payor Relations Platform</u>

<u>Autism Services – Technology Advancement and its Impact on Operations & Care Delivery</u>

<u>Tackling the U.S. Opioid Use Disorder Crisis: Analyzing Medication Assisted Treatment</u>

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Behavioral Health | M&A Market Update

Q1 2025

01 2025 **Metrics**

7 **Platform Investments**

19 Add-On Acquisitions¹

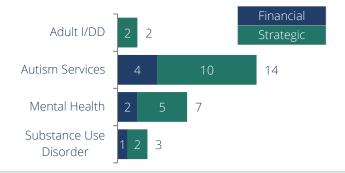
Secondary Buyouts

23 Unique **Buyers**

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



Clearview Capital's recent investment into Advantage Behavioral Health (ABH), signifies the strong investor appetite for scaled, outpatient-focused assets in the behavioral health space. ABH operates in nine states across two distinct brands, with services that span mental health, substance use disorder, and eating disorder.



The largest behavioral health transaction this quarter was Brightspring's divestiture of its ResCare Community Living division to Sevita for \$835M. BrightSpring cited that the deal would allow the publicly traded healthcare provider to focus on its core markets and improve operational and financial performance.

Month	Investor	Target	Subsector
Jan-25	DCEANS LICENS AND ADDRESS OF THE PROPERTY OF T	Haven PERATIONAL HEALTHCARE	Mental Health Services
Jan-25	ASCEND	THERAPY SERVICES	Autism Services & Related Therapies
Jan-25	LEAVITT EQUITY PARTNERS	pediatrics plus	Autism Services & Related Therapies
Jan-25	TritonPacific Capital Partners, LLC	Already Autism Health	Autism Services & Related Therapies
Jan-25	JLL Partners	@Odyssey	Mental Health Services
Jan-25	~\VEL eCare	amwell 🛭	Mental Health Services
Jan-25	OPTIMAL INVESTMENT GROUP	RECOVERY	Substance Use Disorder
Jan-25	Already Autism Health	Commonwealth	Autism Services & Related Therapies
Feb-25	Orchard Mental Health Group	BEHAVIORAL HEALTH	Mental Health Services
Feb-25	NAUTIC	Proud Moments	Autism Services & Related Therapies
Mar-25	abound HEALTH	***	Adult I/DD



Subsector Spotlight: Autism Services & Related Therapies

Market Update

O1 was a landmark quarter in autism services as two large PE-backed platforms traded to private equity firms at strong valuations. With each successful secondary sale, the market continues to gain steam and elicit significant private equity interest. Provident expects this momentum to continue with other PE-backed assets coming to market throughout 2025.

Based on feedback from recent sales processes, platforms with strong teams that exhibit solid same stores sales growth as well as a proven de novo growth playbook will attract the most interest and yield favorable valuation outcomes. While many of the strategic buyers sit on the sidelines and focus on organic growth, Provident expects most transaction volume to be characterized by private equity platform deals throughout the remainder of 2025.

Notable Transaction

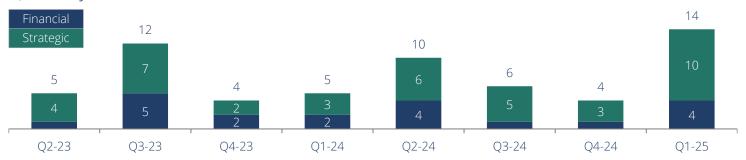
Ridgemont Equity Partners recently exited Unison Therapy Services to private equity firm Ascend Capital Partners.

The platform garnered significant interest from sponsors due to the scalability and demand for school-based services as well as the therapeutically diverse nature of Unison's service offering (ABA, speech, occupational therapy, etc.). School-based pediatric therapies continues to gain traction with the broader behavioral health investor universe.



Select Transactions

Month	Investor	Target	Care Model	Locations	Geography
Jan-25	LEAVITT EQUITY PARTNERS	pediatrics plus,	Center	13	AR, TX
Jan-25	TritonPacific Capital Partners, LLC	Already Autism Health	Home, Center, School	46	National
Jan-25	Already Autism Health	C.A.B.S.	Center	4	GA, IL
Feb-25	NAUTIC	Proud Moments	Home, Center	65+	National
Mar-25	THE STEPPING STONES GROUP	Gallagher Pediatric Therapy	School	n/a	CA
Mar-25	S ASI	· St. Quality	Center	1	CA
Mar-25	BEHAVIOR GENIUS"	BAY ABA.	Home, School	n/a	CA
Mar-25	Regency∞	MAGN LIA Aution Conter	Center, School	4	WA





Healthcare IT

Subsector Coverage:

Clinical Workflow & Decision Support Data Analytics & Population Health Provider Enablement & Practice Management

Revenue Cycle Management

Recent Publications & Upcoming Conferences

Publications

Transforming Healthcare
Through Revenue Cycle
Management

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Healthcare IT | M&A Market Update

Q1 2025

01 2025 **Metrics**

7 **Platform Investments**

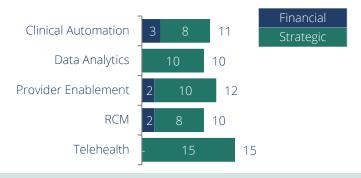
48 Add-On Acquisitions¹ 3 **Secondary Buyouts**

49 Unique **Buyers**

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



Access Healthcare received a growth investment from New Mountain Capital, focusing on Al, automation, product innovation, and market expansion. Access Healthcare services front, middle, and backend revenue cycle processes.



Suvoda and Greenphire have agreed to merge, bringing together complementary solutions in trial supply management, patient data collection, and clinical trial payments. The new partnership aims to create a more seamless experience for patients, sites, and sponsors across complex clinical trials.

Month	Investor	Target	Subsector
Jan-25	A natomage $^{\circ}$	B IODIGITAL	Data Analytics / Population Health
Jan-25	RESPIRI	PIC	Data Analytics / Population Health
Jan-25	In Tandem Capital partners	Healthfuse Transparency, Relationship, Trust.	Revenue Cycle Management
Jan-25	HONE	ivee	Provider Enablement & Practice Mgmt.
Jan-25	innovaTel	<equation-block> iris telehealth</equation-block>	Telehealth & Patient Engagement
Feb-25	రి CaseWorthy	eccovia ⁵ **AL STEATORS + REAL PLASTIC ABOUT	Clinical Workflow & Decision Support
Feb-25		C Caraway	Provider Enablement & Practice Mgmt.
Feb-25	CareCloud	mesabilling	Revenue Cycle Management
Feb-25	- _K ardigan	prolaio	Provider Enablement & Practice Mgmt.
Mar-25	KNOX-LANE	dermsquared	Clinical Workflow & Decision Support
Mar-25	COTIVITI	edifecs	Clinical Workflow & Decision Support



Subsector Spotlight: Clinical Workflow & Decision Support Q1 2025

Market Update

Provident tracked 58 transactions within healthcare technology, with 11 related to clinical workflow and decision support. Provident expects continued momentum throughout the remainder of the year as platforms look to diversify their product offerings, create cross-selling and upselling opportunities, and realize additional synergies such as reduced software development spend. Additionally, Provident expects assets to continue to command premium multiples if the product is differentiated and proprietary, has strong client gross and net retention metrics, as well as high gross margins. Other factors such as limited sales cycle, long-term client arrangements, onshore and skilled development teams, limited client concentration, and few competitors at risk of stealing market share will also command interest from investors.

Notable Transaction

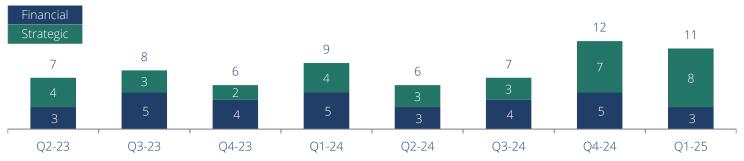
Azara Healthcare and i2i Population Health have merged, backed by Insight Partners and Hughes & Company. Azara Healthcare provides population health and value-based care solutions, targeting Accountable Care Organizations, FQHCs, health plans, hospitals and health systems, and provider organizations. 12i Population Health services provider organizations and health plans and provides solutions that improve quality outcomes, care coordination, and access to care. Given strong tailwinds surrounding value-based care, this merger further illustrates that having strong population health tools with the ability to integrate data is critical for providers and health plans.



February 2025

Select Transactions

Month	Investor	Target	Subsector
Jan-25	ACE [⊕] Company	ALINEA ENGAGE DEVING RETURNS	Patient Engagement Platform
Jan-25	AIRSTRIP°	⋙ DECISIO	Clinical Decision Support
Jan-25	PAR	NOTISPHERE	Recall Management Solutions
Feb-25	రో CaseWorthy.	eccovia	Care Coordination Platform
Feb-25	ΕΧΑ	© precision care number references for transf	Human Services Software
Mar-25	CLEARLAKE	MODERNIZING MEDICINE	Electronic Health Records
Mar-25	COTIVITI	edifecs	Information Management
Mar-25	TEMPUS	D==P6A	Clinical Trial Software





Home Care, Hospice & DME

Subsector Coverage:

Durable Medical Equipment (DME)

Home Health

Hospice

Personal Care

Recent Publications & Upcoming Conferences

Publications

<u>CGMS Spurs 'Broader Push'</u> <u>from Buyers</u>

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Homecare, Hospice & DME | M&A Market Update

O1 2025

O1 2025 Metrics

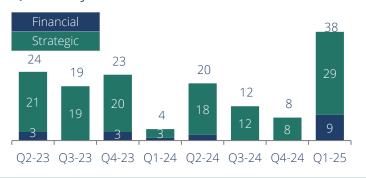
9 **Platform Investments**

29 Add-On Acquisitions¹

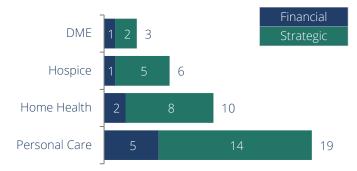
1 **Secondary Buyout**

33 Unique **Buyers**

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



Peak Rock Capital has acquired BrightStar Care, a leading franchisor of home care services with 400+ agencies nationwide spanning both skilled and unskilled care. The partnership with Peak Rock will provide BrightStar Care with the capital resources to expand its care model and capitalize on the strong volume demand in its core markets.



Provident advised Acentus, a high growth provider of CGMs and other diabetic supplies, on its sale to Henry Schein. The deal is a continuation of Henry Schein's push into the home-based market, diversifying its traditional B2B model. This continues the trend set by Cardinal and O&M to expand its patient direct channels via DME acquisitions.

Month	Investor	Target	Subsector
Jan-25	✓HENRY SCHEIN®	ACENTUS ²	Durable Medical Equipment (DME)
Jan-25	LEVINE LEICHTMAN CAPITAL PARTNERS	SYNERGY HomeCare	Personal Care
Jan-25	CHOICE Health At Horne	FAMILY TREE PRIVATE CARE	Personal Care
Jan-25	RENOVUS CAPITAL	SUPERIOR HOME HEALTH	Home Health
Jan-25	family (6) resource	BENEFICIAL VIS-HOME CARL, INC.	Personal Care
Jan-25	₩ Waud Caprtal	MOPEC G R O U P	Durable Medical Equipment (DME)
Feb-25	abound HEALTH	Selection of the select	Home Health
Feb-25	Reliable MEDICAL	Centified SEATING AND MOBILITY	Durable Medical Equipment (DME)
Feb-25	PEAK ROCK CAPITAL	BrightStarCare°	Personal Care
Feb-25	dispatch health	Medically Home	Home Health



Subsector Spotlight: Home Care

Q1 2025

Market Update

The home care industry continues to attract significant interest from the private equity community, driven by the ongoing shift in care from hospital- and clinic-based settings into the home. Recent M&A activity has been largely concentrated in private-pay and franchisor models, which are more insulated from the uncertain reimbursement environment amongst government payors.

Additionally, health systems are increasingly pursuing divestitures and joint ventures with home health and hospice providers, a trend underscored by last year's Compassus partnerships with Bon Secours and Providence, and most recently, the St. Croix–Mayo Clinic Health System transaction.

Provident anticipates a strong year for home care M&A activity, following a Q1 that saw several new platform deals and secondary exits—highlighting continued appetite for deals despite broader macroeconomic challenges.

Notable Transaction

Levine Leichtman Capital Partners has partnered with SYNERGY HomeCare, a leading national home care franchisor previously backed by NexPhase Capital.

The transaction marks the second private equity recapitalization of a home care franchisor this quarter, underscoring sustained investor interest in asset-light, scalable models. It also reflects the market's growing preference for franchisor and private-pay home care platforms given some of the current uncertainty around Medicaid reimbursement.



January 2025

Select Transactions

Month	Investor	Target	Geography	Locations
Jan-25	family (6) resource	BENEFICIAL VIS-HOME CAME, INC.	WA	6
Jan-25	LEVINE LEICHTMAN CAPITAL PARTNERS	SYNERGY HomeCare	42 States	240+
Jan-25	CHOICE Health At Home	FAMILY TREE PRIVATE CARE	Southwestern US	8
Feb-25	PEAK ROCK CAPITAL®	BrightStarCare°	Nationwide	400+





Multisite Provider Services

Subsector Coverage:

Aesthetics & Wellness

Primary Care

Dental Services

Physical Therapy **Infusion Services**

Single & Multispecialty PPM

Recent Publications & Upcoming Conferences

Publications

<u>Investment & Consolidation in Orthopedic Services</u>

Dental Services Update: Summer 2024

Consolidation Trends within Infusion Therapy

Private Equity Investment in Infusion Services

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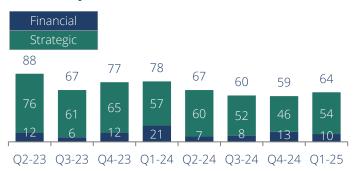
Multisite Provider Services | M&A Market Update

O1 2025

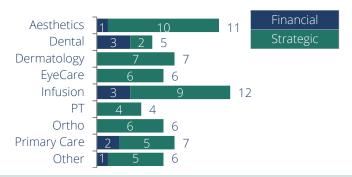
Q1 2025 Metrics 10 Platform Investments 54
Add-On
Acquisitions¹

4 Secondary Buyouts 60 Unique Buyers

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



US Urology Partners announced that it received significant growth investment from General Atlantic. NMS Capital, which had been invested since 2018, exited their stake through the transaction. US Urology Partners employs over 180 providers throughout 50 clinic locations in five states and will continue to scale the platform nationally



McKesson Corporation recently acquired an 80% controlling interest in PRISM Vision Holdings, an ophthalmology and retina services provider in the Northeast and MidAtlantic. The deal, which was worth \$850M represents another example of a pharmaceutical distribution company acquiring a physician platform, a trend we expect to continue.

Select Transactions

Month	Investor	Target	Subsector
Feb-25	FMA FOUNDATION MedAesthetics	SOUTHERN SURGICAL ARTS	Aesthetics & Wellness
Feb-25	G GROWTH ORTHO	Orthopaedic Associates OF MAINE	Orthopedics
Feb-25	M33 GROWTH	PEDIATRICA Health Group	Primary Care
Feb-25	EYE HEALTH A M E R I C A	Quigley Eye	Eyecare
Mar-25	wellvana	♥CVS Health	Primary Care
Mar-25	Smile Doctors	myOrthos	Dental
Mar-25	proactive md	11 Add-Ons	Primary Care
Mar-25	DOCS DESMATOLOGY	Charlotte Dermatology	Dermatology
Mar-25	EYESOUTH PARTNERS	RETINA	Eyecare
Mar-25	BIOMATRIX Specialty Infusion Pharmacy	MYLYFE	Infusion Services
Apr-25	MCKESSON	PRISM Vision Group	Eyecare

14



Subsector Spotlight: Infusion Services

Q1 2025

Market Update

M&A activity remains healthy, and the space continues to be one of the most attractive verticals in healthcare services. Momentum in the home and AIC settings continues to be a key growth driver, including advancements in therapeutic offerings, shifting patient preferences, and more favorable Medicare reimbursement. Valuations are also extremely competitive, with Soleo Health rumored to have traded around 19x and a TEV of \$1.1B. Many investors attracted to the space are finding valuations are too rich and are exploring other angles to benefit from the tailwinds (e.g., acquire a skilled home care business and incorporate infusion).

Provident anticipates robust M&A activity and frothy valuations to persist in 2025 as investors continue to recognize the value of home and AIC platforms for large managed care organizations.

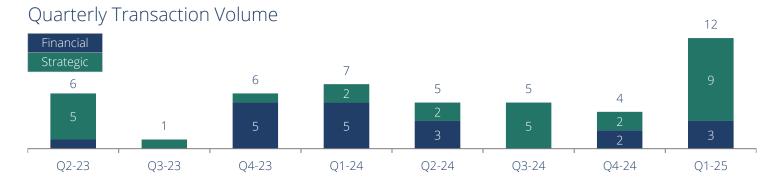
Notable Transaction

Soleo Health, formerly backed by H.I.G. Capital, was acquired by Court Square Capital and Windrose Health Investors in Feb-25.

Headquartered in Frisco, TX, Soleo is a diversified, scaled, omnichannel infusion platform, delivering personalized healthcare to patients with complex, rare, and ultrarare medical conditions. Soleo operates 26 pharmacies and more than 30 ambulatory infusion suites across the United States. Through its extensive pharmacy licensure and specialized nursing network, the company serves patients across all 50 states.



Month	Investor	Target	Commentary
Jan-25	Optum	FLEXCARE INFUSION CENTERS	Expands Optum's infusion care market
Jan-25	RF INVESTMENT PARTNERS	vitalcare vitalcare	Invests in additional resources, expand markets, and offer new infusion therapies
Jan-25	VIVO	VISTA INFUSIONS	Advances the quality of care to patients and advances Vivo's market presence
Jan-25	TP GROUP	Thr Vewell"	Investment focuses on strengthening and growing Thrivewell
Feb-25	RUBICON FOUNDERS	Herizon	Investment focuses on strengthening and growing Horizon
Feb-25	WINDROSE *	SOLEO H E A L T H° Simplifying Complex Care	Increases service offerings and expands to new geographies
Feb-25	option care health	INTRAMED Plus	Broadens Option Care Health's advanced practitioner model
Mar-25	BIOMATRIX Specialty Infusion Pharmacy	MYLYFE	Strengthens BioMatrix's position in the infusion pharmacy market





Outsourced Services

Subsector Coverage:

Healthcare Education **Healthcare Staffing**

Laboratory Services

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Outsourced Services | M&A Market Update

Q1 2025

Q1 2025 Metrics 1 Platform Investments

Add-On
Acquisitions¹

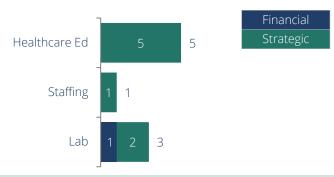
O Secondary Buyouts

Unique Buyers

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



Northlane Capital Partners ("NCP") has invested in United States Drug Testing Laboratories Inc. ("USDTL"), a leading provider of forensic toxicology services. The partnership will help expand USDTL's capabilities to meet rising demand for advanced alcohol and substance use testing, supporting early detection efforts across clinical, legal, and workplace environments.



NeoGenomics (NASDAQ:NEO) has completed its acquisition of Pathline, LLC, a CLIA/CAP/NYS-certified lab in New Jersey. The deal strengthens NeoGenomics' footprint in the Northeast, broadens access to its oncology testing portfolio, and accelerates growth in molecular and hematologyoncology diagnostics.

Month	Investor	Target	Subsector
Jan-25	NCP NORTHLANE E-07524 ADMINISTR	USDTL'	Laboratory Services
Jan-25	CHG. Healthcare	CareerMD	Healthcare Staffing
Feb-25	FlightBridgeED		Healthcare Education
Feb-25	TEMPUS	Ambry Genetics	Laboratory Services
Feb-25	TRUE LEARN	MEDALITY/	Healthcare Education
Mar-25	ArcherReview INTERACT, LEARN, AND EXCEL!	Online MedEd	Healthcare Education
Mar-25	Ö NEO GENOMICS	pathline pathline	Laboratory Services
Mar-25	KNQWFULLY	E EFFICIENT	Healthcare Education
Mar-25	ascend	S Clover Learning	Healthcare Education



Subsector Spotlight: Healthcare Education

O1 2025

Market Update

The healthcare education sector continues to demonstrate accelerated growth, marked this quarter by significant activity in the Continuing Medical Education (CME) space. Targets such as Medality, OnlineMedEd, and Clover Learning all partnered with private equity-backed education businesses who continue to be aggressive with acquisition strategy. Healthcare education platforms expand via M&A to either diversify specialty coverage or expand services along the continuum of a provider's career. Premium valuations reflect investor emphasis on market share, technological enablement, and customer retention. Provident expects strong M&A activity to continue through 2025 as both pureplay healthcare education platforms and broader strategics continue to expand its education services through acquisitions. As such, the healthcare education space is one of the more sought-after sectors within healthcare services.

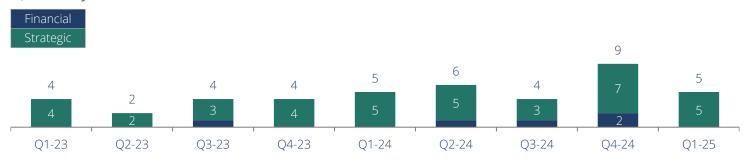
Notable Transaction

TrueLearn acquired Medality, a provider of radiology education and practice development solutions. Medality offers innovative simulation and case-based learning experiences to its partners at leading academic institutions, private clinical practices, and health systems. TrueLearn was acquired in 2020 by LLR Partners from Kian Capital. The Company offers exam preparation services for physicians and various allied health professionals. The partnership expands TrueLearn's specialty coverage within radiology and supports the ability to capture long-term customer relationships. Together, the companies aim to deliver best-in-class healthcare learning tools and improve patient outcomes.



Select Transactions

Month	Investor	Target	Commentary
Feb-25	FlightBridgeED		Expands FlightBridgeED's access to premier education content for EMS providers
Feb-25	TRUE LEARN	MEDALITY/	Acquires a portfolio of strong partnerships with academic facilities and health systems for radiologists
Feb-25	ArcherReview INTERACT, LEARN, AND EXCEL!	Online MedEd	Acquisition complements ArcherReview's current focus and extends services to medical students
Mar-25	KNQWFULLY LEARNING GROUP	E FFICIENT	Acquires specialized content in neurology, psychiatry, and oncology
Mar-25	ascend	S Clover Learning	Expands Ascend's growing services for allied health professionals





Pharma Services

Subsector Coverage:

Contract Research Organizations (CROs) Clinical Research Sites (SMOs)

Pharmaceutical Commercialization

Recent Publications & Upcoming Conferences

Publications

Outsourced Pharmaceutical
Commercialization Market Update

<u>Site Management Organization</u> <u>Market Review</u>

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Pharma Services | M&A Market Update

Q1 2025

Q1 2025 Metrics 8 Platform Investments 13 Add-On Acquisitions¹ 1 Secondary Buyout 18 Unique Buyers

Quarterly Transaction Volume



Q1-25 Transactions by Subsector



Notable Transactions



InTandem Capital Partners announced a strategic partnership with Clinilabs, a global CRO specializing in central nervous system drug and device development. The partnership aims to accelerate Clinilabs' growth and enhance its capabilities through InTandem's sector expertise and operating support.



Caidya announced a \$165 million strategic growth investment from Rubicon Founders. The funding will support Caidya's continued expansion and strategic acquisitions. Rubicon Founders will join Caidya's existing investor group, and partner David Glaccum will join the company's board. Caidya operates in 23 countries and specializes in oncology, rare diseases, and other high-need TAs.

Month	Investor	Target	Subsector
Jan-25	NIS.	PROTEOS	Contract Research Organizations
Jan-25	RUBICON FOUNDERS	caldya [™]	Contract Research Organizations
Jan-25	klick	Peregrine Motor Access	Pharmaceutical Commercialization
Jan-25	Baird Capital BAIRD	Newmarket Strategy	Pharmaceutical Commercialization
Jan-25	athαgoras	CSO Pharma QUANTIFY	Pharmaceutical Commercialization
Jan-25	FLOURISH BEGGARDEN	DIABLO CLINICAL RESEARCH	Pharmaceutical Commercialization
Feb-25	FENGATE	eMAXHealth	Clinical Research Sites (SMOs)
Feb-25	red nucleus.	COEUS	Pharmaceutical Commercialization
Feb-25	THE BRYDON GROUP	medcomms experts	Pharmaceutical Commercialization
Feb-25	Blackstone	ŵ cmic	Pharmaceutical Commercialization
Mar-25	InTandem Capital partners	CLINILABS www.clinilabs.com	Contract Research Organizations



Subsector Spotlight: Pharmaceutical Commercialization

O1 2025

Market Update

M&A activity within the pharmaceutical commercialization sector remained consistent with recent quarters with a total of 14 closed transactions. Looking ahead, we anticipate similar quarterly transaction volume despite volatile macroeconomic conditions and capital markets.

While commercialization budgets across the broader pharmaceutical landscape remain under scrutiny, investor confidence remains high, driven by continued demand for specialized commercialization platforms with proven expertise in high-value, complex therapeutic areas. These differentiated businesses remain highly attractive to both biopharma buyers seeking external capabilities and financial sponsors pursuing scaled and growth-minded assets.

Notable Transaction

Latticework Capital Management and Edgehill Management have announced a strategic investment in Life Science Connect ("LSC"), a Pittsburgh-based digital media company focused on advancing innovation in the life sciences.

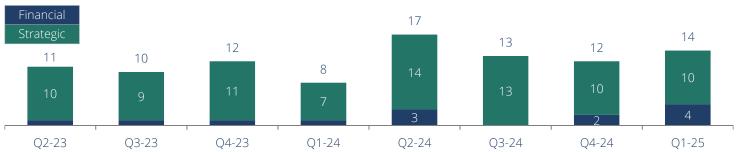
The investment will support LSC's efforts to expand its mission-critical content and enhance B2B marketing solutions across the biopharma ecosystem. Both investors praised LSC's leadership team and their ability to drive engagement and collaboration within the life sciences community.



January 2025

Select Transactions

Month	Investor	Target	Commentary
Jan-25	PLG ProductifeGroup	Stragen. Services	ProductLife adds regulatory services scale with the acquisition of Stragen
Jan-25	Committee to Examines	PharmEng Technology	Efor enhances international regulatory and compliance capabilities
Jan-25	athαgoras	QUANTIFY	Athagoras expands Nordic clinical research offerings with Quantify
Jan-25	Baird Capital BAIRD	Newmarket Strategy	Baird enters life science commercialization advisory via Newmarket
Feb-25	THE BRYDON GROUP	medcomms experts	Brydon deepens its life sciences communication portfolio with MedComms Experts
Feb-25	red nucleus.	COEUS	Red Nucleus boosts its value and access consulting arm with COEUS
Feb-25	FENGATE	eMAXHealth	Fengate backs eMax Health to scale healthcare data analytics solutions
Mar-25	0 000	medimedia	ICON expands its commercialization capabilities with the acquisition of MediMedia





Private Equity

Recent Publications & Upcoming Conferences

Publications

PPM Secondary Transaction Trends

2024 Year in Review

Podcasts

The Intersection of Healthcare M&A and Debt Markets

<u>Healthcare Regulatory Updates – Navigating Federal and State Regulations for Healthcare Provider Transactions</u>

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Private Equity | Market Update

Q1 2025

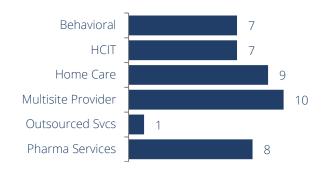
Q1 2025 Metrics 42
Platform
Investments

13 Secondary Buyouts \$8.0B
Capital Invested

Quarterly Platform Transaction Volume



Q1-25 Platform Transactions by Sector



Notable Transactions



Rubicon Founders recapitalized Horizon Infusions, Ohio's largest network of ambulatory infusion centers, operating 21 centers across the state. The transaction represents one of three platform investments in the infusion services space. BroadOak Capital will continue as a minority investor post-closing.



Frazier Healthcare Partners acquired Knipper, a healthcare solutions company serving the pharmaceutical, biotech, and medical device industries. The transaction signifies continued sponsor interest in the pharma service space. Court Square Capital exits Knipper after its initial investment in 2019.

Month	Investor	Target	Subsector
Jan-25	RF INVESTMENT PARTNERS	vitalcare:	Infusion Services
Jan-25	RUBICON FOUNDERS	c∕aidya [™]	Contract Research Organizations
Jan-25	JLL Partners	Odyssey*	Mental Health Services
Jan-25	LEVINE LEICHTMAN CAPITAL PARTNERS	SYNERGY HomeCare	Personal Care
Jan-25	SAME * WINDROSE	SOLEO H E A L T H' Simplifying Complex Core	Infusion Services
Jan-25	ASCEND	THERAPY SERVICES	Autism Services & Related Therapies
Jan-25	Baird Capital BAIRD	Newmarket Strategy	Pharmaceutical Commercialization
Feb-25	Blackstone	© CMIC	Pharmaceutical Commercialization
Feb-25	NAUTIC	Proud Moments	Autism Services & Related Therapies
Feb-25	PEAK ROCK CAPITAL®	BrightStarCare®	Personal Care
Mar-25	InTandem CAPITAL PARTNERS	CLINILABS www.clinilabs.com	Contract Research Organizations



Concluding Thoughts

Q1 2025 saw a sharp rebound from the fourth quarter of last year, both in terms of healthcare transaction volume and capital deployment. The substantial pent-up demand from months before coupled with improving sentiment contributed significantly to increase deal flow to start the year.

One encouraging trend that characterized the first quarter was the significant increase in secondary exits among PE-backed platforms. Some notable exits included Quad-C Capital-backed PRISM Vision Group's sale to McKesson and Nautic Partners' investment in Proud Moments ABA from Audax. The healthy mix of sponsor and strategic buyer interest in PE-backed processes bodes well for secondary markets throughout the remainder of the year.

While the healthcare services sector benefited from defensive fundamentals and a robust pipeline of opportunities, growing uncertainty around policy changes under the Trump administration, particularly those surrounding Medicaid, has introduced new risks that investors are monitoring closely heading into the remainder of the year. Provident is cautiously optimistic that 2025 M&A activity continues the pace set forth in the first quarter.





Provident is a leading investment banking firm offering mergers and acquisition advisory services for high growth, middle market companies in the healthcare services industry.

The firm has a vast network of senior industry relationships, a thorough knowledge of market sectors and specialties, and unsurpassed experience facilitating healthcare services transactions.

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