

## Cardiology

Q2 2024

### Market Update

The cardiology sector has seen continued consolidation in the second quarter of 2024, driven by strategic partnerships which expand service offerings and geographies. While a slowdown in notable transactions from recent quarters, multiple deals are in process across the country with incremental deal closings expected in Q3 and Q4. Provident expects this trend of strategic-led consolidation to continue as groups compete to partner with premier cardiology practices throughout the country.

The second quarter also continued with the more recent theme of platforms focusing predominantly on existing regional acquisitions vs. the "land grab" that characterized the first wave of deal activity in the cardiology sector. States with more limited Certificate of Need barriers have been among the more active.







### Notable Transaction

Cardiovascular Associates of America (CVAUSA), a cardiology platform backed by Webster Equity Partners, partnered with Arizona-based Atria Heart, in May of 2024.

With the acquisition, CVAUSA adds 14 physicians and four new locations in Phoenix, Arizona. The transaction expands CVAUSA's presence in Arizona, a market they moved into in November 2022. The platform is now in eight states, making the platform one of the largest cardiology groups in the United States. CVAUSA's elevated M&A activity serves as a testament to broader industry observations about heightened platform activity and consolidation within the cardiology space.



### Select Transactions

Month	Acquirer	Target	Physicians	Locations	States
June	 <b>Interventional Cardiology Medical Group</b>	 <b>VENTURA HEART INSTITUTE</b>	1	1	CA
May	 <b>CARDIOVASCULAR ASSOCIATES OF AMERICA</b>	 <b>ATRIA HEART</b> CARDIAC CLINIC & WELLNESS CENTER	14	4	AZ
May	 <b>CLS HEALTH</b>	 <b>CARDIAC RHYTHM CENTER</b>	2	1	TX

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