

Payor Services

Q3 2024

Market Update

M&A activity in the payor services sector remained consistent with the prior quarter, with two platform and one add-on acquisition. Companies are increasingly focusing on digital transformation to enhance operational efficiency. Recent transactions underscore how firms are aligning their strategies to leverage digital tools, including Medlogix's acquisition of ReviewWorks, which expands their capabilities in medical claims management, and Surescripts' partnership with TPG, aimed at enhancing health information solutions.

Investments in automation and AI, such as automated prior authorization, AI chatbots, and targeted member messaging, are crucial for improving member experience and streamlining processes. As the sector evolves, Provident expects continued consolidation and growth driven by these technological advancements.

Notable Transaction

Medlogix, Excellere Partner's claims management platform, acquired ReviewWorks, a provider of cost containment and disability management services.

This acquisition strengthens Medlogix's portfolio by adding ReviewWorks' expertise in managing complex claims and cost containment strategies, fortifying Medlogix's offerings for payors, claims administrators, and employers.

With this acquisition, Medlogix will integrate ReviewWorks' medical review and disability management services into its existing platform, creating synergies that will streamline claims processing and improve outcomes.



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July 2024

Select Transactions

Month	Acquirer	Target	Deal Description
September	 TPG		<p>Surescripts received a majority investment from private equity fund TPG. Surescripts serves health plans, analytics vendors, pharmacies, and health systems to improve decision making and reduce costs along the healthcare continuum.</p> <p>This investment will enable Surescripts to expand its suite of solutions aimed at tackling critical healthcare challenges. With TPG's support, Surescripts will be able to scale its intelligent prescribing, benefits and authorizations, and clinical interoperability services, helping to streamline processes that reduce clinician burnout, improve access to affordable medications, and strengthen the role of pharmacists in care teams.</p>
August			<p>Consello Capital acquired EHE Health, the leader in providing preventive healthcare to employees. EHE Health partners with employer funded health plans to reduce costs and help employees and their beneficiaries live healthier lives. The company offers preventive care exams through a nationwide network of 200+ clinics and physician practices.</p>

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