

## Cardiology

Q3 2023

### Market Update

The cardiology specialty has quickly become one of the most active and sought after areas within physician practice management. The third quarter saw six transactions close in the sector with a few sizeable strategic add-on deals, including Provident's representation of a 60+ provider Northeast cardiology practice in a partnership with an undisclosed private equity-backed group. Significant competition in the specialty from new and established groups is driving elevated multiples for clinically strong provider groups.

Provident expects this trend to continue in the coming quarters, with strategic acquirers competing for premium add-on assets to further build regional density and expand into new catchment areas. Additionally, we expect to see strategic acquirers looking for ways to drive strategic value for affiliate practices, exemplified by CVAUSA's recent value-based care partnership with InovaCare in Florida.

### Notable Transaction








Cardiovascular Associates of America (CVAUSA) acquired the Cardiovascular Center of Florida, Daytona Heart Group, and Cardiovascular Associates this quarter.

This recent activity strengthened CVAUSA's presence in Florida, with its network now including nine Florida-based affiliate practices.

CVAUSA invests in premier cardiovascular practices and allows them to maintain clinical and operational autonomy while also providing them with the resources and centers of support that its vast network of 142+ locations in 8 states offers.



### Select Transactions

Month	Acquirer	Target	Physicians	Locations	State
September	 <b>CARDIOVASCULAR ASSOCIATES OF AMERICA</b>	 <b>THE CARDIOVASCULAR CENTER OF FLORIDA</b>	27	10	Florida
September	 <b>CARDIOVASCULAR ASSOCIATES OF AMERICA</b>	 <b>Daytona HEART Group</b>	13	6	Illinois
September	 <b>CLS HEALTH</b>	Southeast Houston Cardiology	6	2	Texas
August	Undisclosed Investor	Nathan Cardiology Associates	n/a	n/a	Texas
July	 <b>CARDIOVASCULAR ASSOCIATES OF AMERICA</b>	 <b>Cardiovascular Associates</b>	9	5	Florida
July	Undisclosed Investor	Northeast Cardiology Practice*	36	6	New York

\*Provident served as executive financial advisor

### Provident Industry Coverage Team

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### Conferences

#### Pulse Summit

Provident's Eric Major is speaking on a panel at the Association of Black Cardiologists Policy Pulse Summit on Saturday, October 28<sup>th</sup>