

Emergency Medicine Services

Q2 2023

Market Update

The Emergency Medicine Services (“EMS”) sector experienced a material uptick in transaction activity in Q2 as compared to the previous quarter as labor markets began to stabilize to more normalized levels. The activity within the ambulance services sub-sector in Q2 presented a trend in the industry of bootstrapped regional companies seeking out other local competitors in order to expand patient capture and optimize back-office cost synergies. Additionally, the urgent care sector witnessed both private equity-backed and hospital-backed consolidation, signaling a diverse set of potential partners with a continued investment thesis in the EMS sub-sectors. Consolidation activity in the EMS sub-sectors remain strong and Provident expects this to continue as recession reservations decrease.

Notable Transaction

ZT Corporate, a private equity firm that specializes in healthcare and automotive investments, has announced that its portfolio company, Altus Community Healthcare, has acquired Exceptional Emergency Center. The acquisition helps Altus expand its clinic count to 30 locations to become the largest operator of freestanding emergency centers in Texas. This represents Altus’s second acquisition since receiving an investment from ZT Corporate. In 2018, ZT Corporate also acquired six Neighbors Emergency Centers in the greater Houston area.



Select Transactions

Month	Sub-Sector	Acquirer	Target	Deal Description
June	Ambulance Services			Priority Ambulance has acquired the assets of Greater Amsterdam Volunteer Corps, including the agency's critical Certificate of Need.
May	Urgent Care			HCA has signed an agreement to purchase 41 urgent care centers in TX from FastMed, significantly expanding HCA's urgent care operations to 68 clinics.
May	Ambulance Services			Empress EMS has acquired Mobile Life Support Services, bringing together two of the largest EMS ambulance service providers in New York state.
April	Urgent Care			Intuitive Health has acquired Premier ER & Urgent Care, a Texas-based hybrid emergency room and urgent care clinic, expanding Intuitive's footprint to 23 hybrid emergency and urgent care locations.

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