

Q1-2023 Autism Services Update

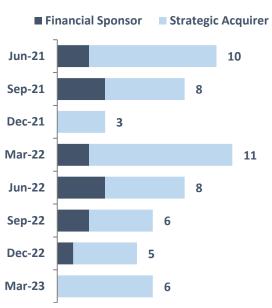
Market Update

Transaction activity in the ABA/autism services space remained steady in Q1 2023, as evidenced by six add-on acquisitions from larger consolidators. While the number of transactions decrease from Q1 2022, the outsized demand for autism services nationwide continues to draw investor interest. Labor/wage pressures and stagnant reimbursement rates persist across the space, potentially creating a challenging 2023 for smaller independent providers and leading to an uptick in add-on activity as compared to years passed.

Continuing trends from 2022, add-on acquisitions and the movement towards integrated services continue to be key transaction themes. In March, Point Quest, a school-based adolescent behavioral health provider, announced the acquisition of Pacific Coast Speech Services, a provider of speech therapy services to school districts in Southern California. The transaction expands Point Quest's services from the Sacramento area to Los Angeles and San Diego. Furthermore, Trumpet Behavioral Health acquired Therapeutic Pathways in January. The transaction expands Trumpet's ABA services in California and adds speech-language pathology. Lastly, The Stepping Stones Group, a national provider of diversified behavioral and educational services to children in a variety of settings, acquired Catalyst Speech, a school-based provider of speech-language pathology, further expanding its services in the Los Angeles area.

Select Transactions:

Quarterly Transaction Activity



| Month | Acquirer | Target | Deal Description |
|----------|------------------------------|--|---|
| March | Point Quest | PACIFIC COAST SPEECH SERVICES, INC. | Point Quest, a provider of adolescent behavioral health services, acquired Pacific Coast Speech Services, a provider of speech therapy to school districts |
| March | healthcare | ABA2DAY BEHAVIOR SERVICES an Invo Company | ABA2Day, a provider of autism services, was acquired by Invo HealthCare Associates, a leading provider of autism and childhood behavioral health services |
| February | | Early Autism Services | Apara Autism Center, a Texas-based ABA provider, acquired the Missouri operations of Early Autism Center, a clinic/home-based provider of ABA services |
| February | A PARA AUTISM CENTER | AUTISM LEARNING COLLABORATIVE A community together | Apara Autism Center, a Texas-based ABA provider, acquired the Autism Learning Collaborative, a home- and clinic-based provider of ABA therapy to children with autism |
| January | THE STEPPING STONES GROUP | Catalyst | The Stepping Stones Group, a diversified behavioral health provider, acquired Catalyst, a school-based pediatric therapy provider in Los Angeles |
| January | TRUMPET BEHAVIORAL HEALTH | PATHWAYS | Trumpet Behavioral Health, a provider of ABA services, acquired Therapeutic Pathways, a clinic-based provider of ABA and Speech therapy in California |

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Publications, Podcasts & Upcoming Events:

- White Paper: <u>An Update on Investment</u> & Consolidation in Autism Services
- Podcast: <u>Autism in the Spotlight: Key</u> <u>differentiators that will set you apart</u> from the competition
- Podcast: <u>Maximize Your Practice</u> <u>Valuation: How to Build A Strong</u> <u>Foundation with Provident Healthcare</u> <u>Partners</u>

<u>Conferences</u>

Provident will be attending the <u>CASP</u> conference this year! Please reach out if you are interested in meeting.