Q3-2022 Dental Services Update



Market Update

The dental market has remained highly-active in recent months. Transaction activity has included landmark acquisitions of large private-equity backed DSOs, the formation of new DSOs by investors, the continued consolidation of local and regional practices, and further investment in onsite dentistry.

Two significant private-equity-owned DSO transactions were focused on specialty dental providers. Paradigm Oral Surgery, a 75+ location OMS DSO, and Specialty Dental Brands, a high-growth multi-specialty DSO, received investment from BlackRock and TSG Consumer, respectively.

The Beekman Group and Court Square, two experienced healthcare and dental investors, each closed new DSO platform investments with founder-owned companies.

This activity suggests that despite rising interest rates and pressures on public markets, that investors and lenders are still excited to invest in new and established dental platforms.

Significant Transactions



Select Transactions:

Month	Target	Investor(s)	Locations	Geography
July	West Coast Dental® & Orthodontics	SQUARE	40	CA
July	First Choice	THE BEEKMAN GROUP	11	WI
September	specialty DENTAL BRANDS	TSG CONSUMER	236	20+ States
September	ORAL SURGERY	BlackRock	75	10+ States
September	TAILWATER	EAGLE PRIVATE CAPITAL	2+	TN
September	Enable Dental		Onsite	10+ States

Provident Dental Services Coverage Team

Michael Patton Managing Director mpatton@providenthp.com (617) 226-4205 Scott Davis Director sdavis@providenthp.com (617) 226-4259 Ajeya Shekar Director ashekar@providenthp.com (617) 226-4251 Chris Schlesinger Vice President cschlesinger@providenthp.com (617) 226-4254

Provident Healthcare Partners