

# Q1-2022 Healthcare IT Update

#### Market Update

While deal flow in the Healthcare Information Technology (HCIT) sector in the first quarter of 2022 has slowed following 2021's breakthrough year for digital health, several notable transactions across HCIT sub-verticals were completed in Q1. The continued shift in patient preference towards digital channels of communication and care delivery due to their efficiency and personalization has continued to drive demand for implementation throughout all healthcare services sectors, despite a general relaxation of public health mandates which have lessened the need for virtual care models.

Although there has been a lull in deal flow so far in 2022, Provident expects strategic acquisitions to ramp up as companies are looking to expand their service offerings and reach a larger patient-base.

## **HCIT Public Comparable Multiples**

Select Public Healthcare IT Trading Multiples								
Company	Share Price	Revenue	EBITDA	EV/ REV	EV/ EBITDA			
⊗ Allscripts <sup>-</sup>	\$22.69	\$1.50B	\$138.93M	1.88x	6.96x			
	\$30.21	\$908M	\$15.92M	2.91x	67.46x			
Teladoc.	\$68.90	\$2.03B	\$(31.42)M	5.38x	N/A			

As of 4/13/2021

Month	A constituent	Townst	Target:		
Month	Acquirer	Target	Business Segment	Headquarters	
March	<b>SOC</b> Telemed <sup>®</sup>	Access Physicians.	Digital Information Systems	Dallas, TX	
March	<b>DeliverHealth</b>	presidiohealth	Revenue Cycle Management	San Francisco, CA	
February	doximity	AMiON	Physician Scheduling	Newton, MA	
February	PRESS GANEY	Forsta	Market Research Technology	New York, NY	
January	Davita.	MedSleuth	Digital Information Systems	San Francisco, CA	
January	Quest Diagnostics	PACK> HEALTH	Consumer Health Engagement	Birmingham, AL	
January	💙 babylon	higi	Consumer Health Engagement	Chicago, IL	
January	Carenet Health Engaging. For the better."	😴 OpenMed	Digital Information Systems	Miami, FL	
January	HURON	PerceptionHealth Predictive Intelligence	Analytics and Business Intelligence	Franklin, TN	

### **Select Transactions:**

## Provident Industry Coverage Team

Kevin Palamara Managing Director kpalamara@providenthp.com (617) 226-4221 AJ Shekar Director ashekar@providenthp.com (617) 226-4251 Rich Sciretta Vice President rsciretta@providenthp.com (617) 226-4215

www.providenthp.com 1