

Q4-2020 Emergency Medical Services Update

Market Update

Urgent care consolidation continues to outpace that of ambulance services and emergency medicine services, supported by tailwinds in reimbursement, cost-containment, and ease of access for patients. During the initial onset of the COVID-19 pandemic, urgent care deal activity slowed down considerably due to lockdowns in various regions of the country. With the adoption of certain telemedicine services, and the re-opening of clinics, urgent care providers are benefitting from evolving patient behavior. With hospital emergency departments focusing largely on COVID-19 treatment, patients are deferring to urgent care centers for treatment at an increasing rate.

Select Transactions:

Month	Acquirer	Target	States	Deal Significance
Urgent Care:				
December	FastMed	Tenant (Urgent Care Division)	3	Tenet Healthcare has agreed to divest its urgent care division in a deal with FastMed for \$80m. By selling its 87 urgent care centers in North Carolina, Arizona, and Texas, Tenet will pivot to its core competencies in ASC management. The addition of 87 urgent care centers almost doubles FastMed’s footprint in three key states across the country.
December	MedStar Health	Righttime Medical Care	1	Medstar has acquired Righttime Medical Care, a provider of urgent care services in Maryland with 19 locations. Righttime also operates HeadFirst, a series of clinics focused on sports injury and concussion care. The 19 Righttime locations will be re-branded under MedStar Health post-deal.
December	WellNow Urgent Care	Hometown Urgent Care & Occupational Health	2	Hometown Urgent Care & Occupational Health, one of the largest urgent care and occupational health providers in the Midwest, has been acquired by WellNow Urgent Care. In acquiring Hometown’s 34 centers in Ohio and Michigan, WellNow will become one of the 10 largest urgent care providers in the U.S.
November	Urgent Care Group	Access Medical	1	Urgent Care Group, a Nashville-based urgent care provider, has expanded its North Carolina footprint with the acquisition of Access Medical in Myrtle Beach. Access Medical is the 22 nd center to join Urgent Care Group and will be re-branded under MEDcare Urgent Care in the first quarter of 2021.

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