

# Q3-2020 Healthcare Staffing Update



## Market Update

One notable healthcare transaction in Q3 was Triage, a portfolio company of McCarthy Capital, who merged with TaleMed. This transaction creates a dominant platform within travel nursing and allied health staffing. Triage started as a radiology staffing company, but transitioned to nursing, laboratory, rehab therapy, and hospital staffing.

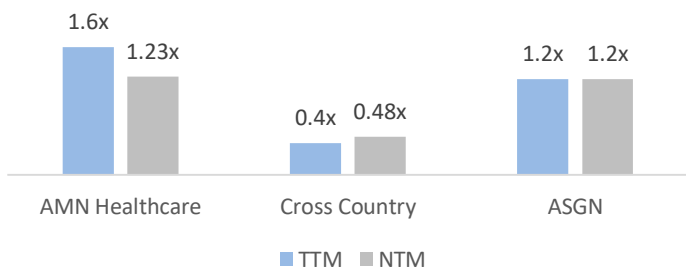
The pandemic has created demand for certain assignments, such as ICU, and as a result, nurses are altering their skill sets for these assignments or assignments in higher demand. On the contrary, there was less demand pertaining to OR and ER nurses. School closures, fewer elective procedures, and less critical procedures have also impacted staffing companies from an allied staffing standpoint. Respiratory therapy temporary staffing revenue has increased as a result of more hours and higher bill rates, whereas physical and occupational therapy revenue has declined according to Staffing Industry Analysts. As healthcare professionals alter their skill sets for roles in more demand, it may create shortages in other healthcare subspecialties as the pandemic subsides. As a result, staffing firms may be called upon more for future assignments as the pandemic recedes.

### Notable Staffing Transactions in Q3 2020

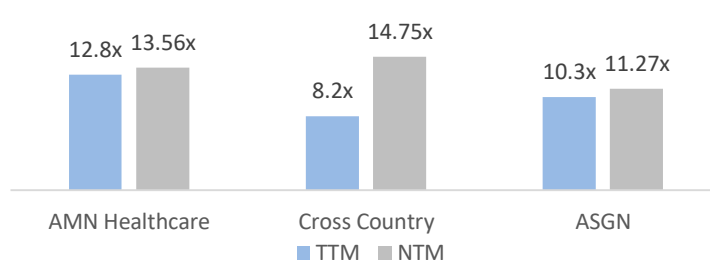


## Industry Multiples

### Enterprise Value to Revenue Multiples



### Enterprise Value to EBITDA Multiples



## Select Transactions

Source: CapIQ, as of October 13th, 2020

Month	Acquirer	Target	Service Lines	Presence
September	McCarthy Capital	TaleMed	Healthcare Staffing	Nationwide
July	Circa	America's Job Exchange	Staffing IT	Nationwide
July	Lexitas	Lumen Legal	Legal Staffing	Nationwide
September	Stone Point Capital	Bullhorn	Cloud-based Staffing	Nationwide

## Provident Industry Coverage Team

**Eric Major**  
Director  
emajor@providenthp.com  
(617) 226-4212

**Rich Sciretta**  
Senior Associate  
rsciretta@providenthp.com  
(617) 226-4215