

Q2-2020 Emergency Medical Services Update

Market Update

Transaction activity in the emergency medical services sector was relatively light in the second quarter of 2020. As expected, businesses have been forced to concentrate on internal issues related to the ongoing COVID-19 pandemic. Urgent medical providers initially anticipated a spike in financial performance due to COVID. However, stay at home orders had made patients less likely to go to an urgent care/ER unless absolutely necessary, and a desire for limiting unnecessary patient exposure has caused interfacility ambulance transports to decrease.

Select Transactions:

Month	Acquirer	Target	States	Deal Significance
Urgent Care:				
June	Urgent Care Partners	Merchant Medicine	N/A	Urgent Care Partners, a provider of outsourced urgent care services to health systems, has acquired Merchant Medicine, a consulting firm that assists retail-based healthcare businesses. The acquisition supports Urgent Care Partner’s value-add to health and hospital system clients.
Ambulance Services:				
April	Superior Air Ground Ambulance Service	Beaumont Health	1	Michigan-based Beaumont Health has divested its ownership in its ambulance division, which includes Community Emergency Medical Service, Parastar, and Beaumont Mobile Medicine. All employees will contract with Superior Air Ground Ambulance Service post-transaction. The deal represents a growing trend of divestment of “non-core” business segments by larger health systems seeking to generate cash flow.
Emergency Medicine:				
April	Enhanced Healthcare Partners	EA Health		Enhanced Healthcare Partners, a NY-based private equity firm, invested in the merger of Synergy Surgicalists and EA Health. EA Health provides tech-driven clinical staffing and management services for emergency medicine businesses.

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