

Q1-2020 Ophthalmology Update

Market Update

From the standpoint of new investment and consolidation, the first quarter of 2020 started off as one of the most active quarters within the vision care services sector to date. The quarter saw new multispecialty platforms formed, robust strategic transaction activity, high profile retina affiliations and the formation of a retina-focused platform, all totaling nearly \$1B in aggregate transaction value. In spite of all of this consolidation, the sudden and unforeseen impact of COVID-19 stole the spotlight for the quarter and will, seemingly, continue to hold sway over the sector for some time.

state-wide shutdowns, social distancing and CDC guidance has resulted in furloughs, surgery cancellations, heavy volume decreases and financial strain on independent and PE-backed practices alike; recent stimulus and government programs will be key to cushioning the impact of the virus. For the next few months, Provident expects a delay in deal closings as attention is diverted away from new investment and towards existing practice management.

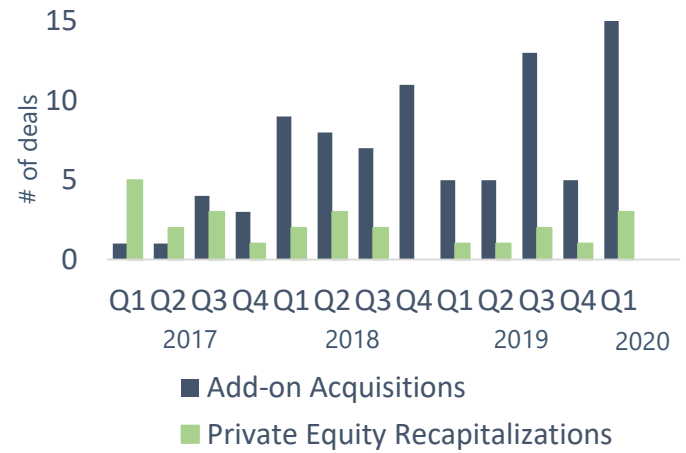
Select Transactions:

Month	Acquirer	Target	Target – Number of:		
			Locations	Providers	State(s)
March	Prism Vision Group	Retina Group of Washington	17	32	MD, VA, DC
March	Retina Consultants of America	California Retinal Consultants	12	10	CA
March	Spectrum Vision Partners	Lehigh Valley Eye Center	2	9	PA
February	MoonSail Capital	Arbor Centers for EyeCare & Chicago Eye Institute	10	20	IL
February	New Harbor Capital	Quigley Eye Specialists	8	16	FL
February	Prism Vision Group	Retina Care Center	10	5	DE, MD, PA
February	Vision Innovation Partners	Baltimore Eye Physicians	1	7	MD
January	Acuity Eyecare Group	Consortium of Optometric Practices	22	20+	AZ, OH, TN, TX
January	Covenant Physician Partners	Texas Eyecare Network	1	4	TX
January	Midwest Vision Partners	Cleveland Eye Clinic, Michigan Eye Institute & Specialty Eye Institute	24	53	MI, OH
January	ReFocus Eye Health	Soll Eye	4	9	NJ, PA
January	Webster Equity Partners	Retina Consultants of Houston, Retina Group of Florida, Long Island Vitreoretinal Consultants & Retinal Consultants Serving Northern California	42	47	CA, FL, NY, TX

Provident Industry Coverage Team

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Vision Care Consolidation Activity



Upcoming White Paper

Members of the Provident Healthcare Partners vision care coverage team will be publishing a white paper on the pandemic's impact on the vision care services sector and on measures that practices can take to help navigate these uncertain times

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