

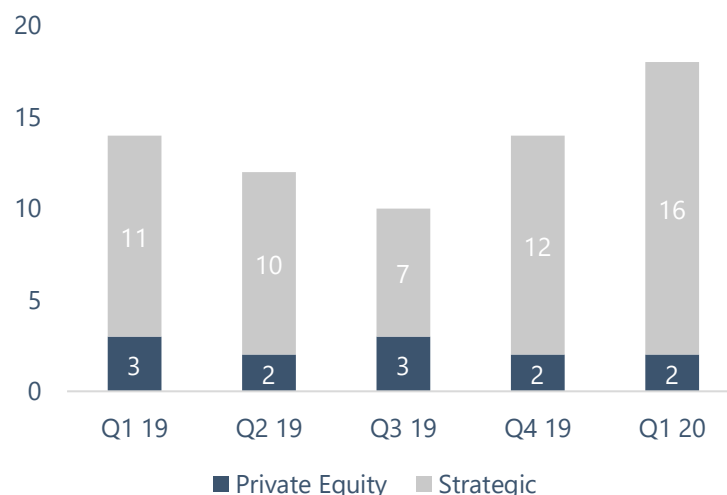
# Q1-2020 Dental Services Update



## Market Update

The first quarter of 2020 began with a flurry of transaction activity within the dental services market. With 18 announced transactions, this was the most active quarter the dental market had seen in quite some time. It is also worth noting that there were likely many other transactions slated to close at the end of March that were delayed due to COVID-19. Given the elective nature of many dental procedures, it is one of the segments of practice management that has been hit hardest by the current pandemic. Both buyers and sellers in the dental market are focusing intently on their core businesses heading into the second quarter. Activity in the sector will continue to be driven by large consolidators that are expanding through add-on acquisitions, while larger platform transactions will be delayed until patient volumes rebound and credit markets begin to re-open. Based on the transaction activity leading up to COVID-19, it is Provident's expectation that once normalcy returns to the market, transaction volume in dental services will return in a big way as both buyers and sellers look to complete a transaction backlog.

## Investment Activity Breakdown



## Select Transactions:

Month	Acquirer	Target	Target – Number of:		
			Locations	Dentists	State(s)
January	Dental365	Four Gentle Dental Offices	4	7	1
January	Evolution Capital Partners	Empire Dental Arts	4	5	1
January	Keystone Capital	Colony Square Dental Associates	1	2	1
January	Mid-Atlantic Dental Partners	Jersey Dental Group	4	17	1
January	Pacific Dental Services	Lake Barcroft Dental Group	1	2	1
January	Smile Brands	Walnut Family Dental/Placentia Dental Studios	2	4	1
January	U.S. Oral Surgery Management	Metropolitan Oral & Maxillofacial Surgery Associates	1	1	1
January	U.S. Oral Surgery Management	Peachtree Dunwoody Oral & Facial Surgery PC	2	3	1
February	42 North Dental	Allen Dental Associates	1	4	1
February	Affinity Dental Management	Concerned Dental Care	10	32	1
February	Marquee Dental Partners	Gamble Cosmetic and Family Dentistry	1	1	1
February	MB2 Dental	Denton Smiles Dentistry	1	2	1
February	MB2 Dental	Pine Top Orthodontics	1	2	1
February	MB2 Dental	Zelmanow Dental	1	2	1
March	Clairvest Group	ChildSmiles	5	Undisclosed	1
March	Empire Dental Arts	Papich-Forsyth DDS Associates	2	2	1
March	Light Wave Dental Management	Triangle Family Dentistry	6	18	1
March	Marquee Dental Partners	Byrl Criswell, DDS	2	3	1

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