

# SHEPHERD KAPLAN KROCHUK

Shepherd Kaplan Krochuk is one of the country's largest, independently owned SEC Registered Investment Advisory firms.

With more than 20 years of experience delivering fiduciary management and investing services to over \$6 billion of assets, we combine a deep bench of talented professionals with a cutting-edge, proprietary technology platform to meet the unique needs of our private clients. We take pride in our ability to provide institutional capabilities with boutique quality client service.

SKK provides a wide variety of services and capabilities within two divisions: Wealth Management and Asset Management.

### WEALTH MANAGEMENT

Our wealth management division assists successful individuals, family offices, and institutions to structure, track, and safeguard their financial assets. We help our clients build tailored portfolios to meet their unique needs for cash flow, growth, and stability, while considering the effects of taxes, generational dynamics, and philanthropic goals.

As a strategic advisor, we continuously listen and then engage our team of professionals to provide specific solutions to meet each client's needs. Our professionals are further empowered by our infrastructure platform which was created to provide our clients with the analysis, transparency, and insights needed to inform their decision making.

## ASSET MANAGEMENT

Our asset management division provides our investors with access to a targeted collection of differentiated strategies in hedge funds, direct real estate projects, venture capital, and opportunistic private equity.

We have created an innovative structure that enhances transparency and flexibility. We provide investors with diligenced investment opportunities by combining our in-house analytical and structuring capabilities with a broad network of industry specific experts and specialists.



#### SKK REAL ESTATE: ACTIVE

# FOUR SEASONS NEW ORLEANS HOTEL AND RESIDENCES

The Four Seasons New Orleans Hotel and Residences is a redevelopment of the iconic World Trade Center building, with 360 degree, unobstructed views on all condo floors. When completed this could be some of the most valuable real estate in New Orleans.

This first-class, mixed-use project will include 341 hotel rooms on the lower floors, and 92 luxury condominiums on the upper floors. The remaining space will consist of two signature restaurants, more than 25,000 square feet of meeting space, a spa and fitness center, a roof-top pool and deck area, and a separate roof-top bar and a spectacular outdoor observation on the top of the building shrouded in glass. Additionally, the project includes the development of a public cultural attraction which is expected to draw more than 500,000 people annually to the site.

Four Seasons, with its world class brand, will be the only 5-star property in the New Orleans market where 80% of the travelers come for leisure.

#### SKK REAL ESTATE: UNDER CONSIDERATION

#### MANCHESTER PACIFIC GATEWAY

Manchester Pacific Gateway will be one of California's most stunning and luxurious waterfront developments, giving San Diego a world-class destination on the North Embarcadero of the San Diego Bay.

The 12.1 net acre property with over one quarter of a mile of water-frontage on the San Diego Bay is one of the largest prime urban waterfront development projects in the western United States.

Manchester Pacific Gateway will include more than 1.1MM square feet of Class A office space, two hotels with a total of 1,360 rooms and 129,000 square feet of ballroom and meeting space, and nearly 300,000 square feet of luxury restaurants and retail. More than 430,000 square feet of the office space will be serviced directly by one of the five-star hotels. The MPG will also include a US Navy building, a 1.9 acre public waterfront park, and 2,437 parking spaces.

Please visit www.manchesterpacificgateway.com for video and graphics of the proposed site.

#### SKK VENTURES: HEALTHCARE

#### BIODIRECTION

Has developed a safe, immediate, accurate and low-cost method of diagnosing TBI (concussion) from a single drop of blood. BioDirection is beginning pivotal trials at 10 Level I trauma centers throughout the U.S. and in March, 2019 received Breakthrough Device Designation from the FDA. The technology is based on 14 issued U.S. patents coming out of Harvard University from Dr. Charles Lieber, considered a pioneer in the field of nanowire technology.

#### CRISTCOT

Has developed a fast, comfortable and hygienic solution to the problem of delivering suppository medications in a lifestyle-friendly manner to treat ulcerative colitis. Its applicator, which has already sold 2 million units, is the only patented and FDA-cleared suppository applicator on the market today. Cristcot is beginning Phase III Clinical Trials on a patented combination of drug + applicator to treat ulcerative colitis. If approved, Cristcot's solution would provide an alternative to the existing \$400MM non-FDA approved market—and enjoy the regulatory arbitrage provided by the FDA Unapproved Drug Initiative of 2006.

#### WINDGAP

Has created the Andi-Pen, an innovation in the injectables space. The pen's drugs are stored as a powder, which through micro-fluidics is reconstituted with a liquid instantaneously prior to injection. Benefits of this platform include longer shelf-life, better stability and a more compact device. Windgap recently received a substantial investment from Molex Ventures, a division of Koch Industries. It has also signed an agreement with ALK, a major international pharmaceutical company, to distribute its first product – epinephrine – worldwide.

#### SKK 91 VENTURES: TECHNOLOGY

#### **TRILIO**

Trilio is a backup and recovery solution designed for cloud-based technology which focuses on solving data protection and mobility challenges for private and public cloud software. Trilio provides backup and recovery solutions for modern virtualization technology platforms, serving as a time-machine for a variety of software-defined cloud architectures, including the following cloud-based technology platforms: OpenStack (private and public cloud management), Red Hat Virtualization (Kernelbased Virtual Machine), and OpenShift (container technology). Trilio is differentiated by its integration with these cloud technologies, which are otherwise underserved by the backup and recovery market.

THIS PAGE CONTAINS A SELECTION OF CURRENT AND PROSPECTIVE PORTFOLIO COMPANIES OF SKK FUNDS. SKK FUND INVESTMENTS ARE TYPICALLY MADE BY A DEDICATED FUND OR SERIES TO ALLOW INVESTORS TO SELECT SPECIFIC INVESTMENT ALLOCATIONS.



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