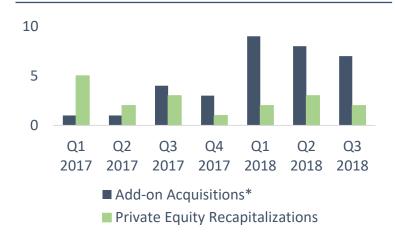
Q3-2018 Ophthalmology Update



Market Update

Investment activity in the third quarter was highlighted by two landmark private equity recapitalizations in the Tri-State area with SightMD and NJRetina each aligning with capital partners to execute on their respective growth initiatives. The willingness of private equity firms to invest in geographies with existing platforms indicates that the ophthalmology sector remains highly fragmented and attractive for investment. In the case of NJRetina, their recapitalization marks the first time a retina practice will serve as a platform investment for a private equity firm entering the subsector and represents the 20th private equity firm to invest into ophthalmology since 2014. With strategic consolidators keen on growing through acquisitions, Provident expects transaction volume, and in particular add-on acquisition volume, to remain at elevated levels for the foreseeable future.

Investment Activity Breakdown



Select Transactions:

*Add-on acquisitions represent transactions that have ben publicly disclosed

Month	Acquirer	Target	Target – Number of:		
			Locations	Providers	State(s)
September	American Vision Partners	M&M Eye Institute	4	5	AZ
September	Chicago Pacific Founders	SightMD	24	54	NY
September	Quad-C	NJRetina (NJEye)	16	22	NJ
August	Blue Sky Vision	Vision Care Associates, Sussex Vision Center & Optometrists of Lansing	5	11	MI
August	Eye Health America	Montgomery & Riddle Eyecare	4	4	SC
August	EyeSouth Partners	Florida Eye Microsurgical Institute & Boynton Beach ASC	4	5	FL
July	Spectrum Vision	Huntington Eyecare	1	2	NY

Provident Industry Coverage Team

Eric Major
Vice President
emajor@providenthp.com
(617) 226-4212

Steven Grassa

Analyst
sgrassa@providenthp.com
(617) 226-4213

Conference Attending



Members of the Provident Healthcare Partners vision care coverage team will be attending the American Academy of Ophthalmology conference in October.