

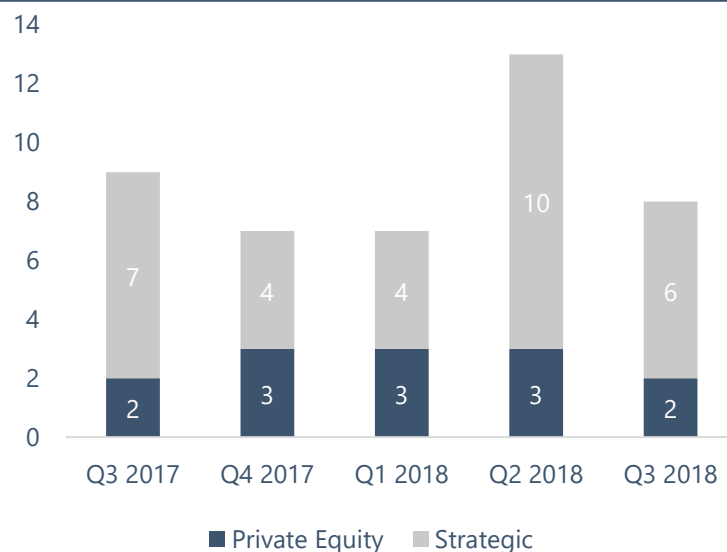
Q3-2018 Dental Services Update



Market Update

Following a strong second quarter within the dental services sector, during the third quarter, consolidation activity remained elevated. The transaction activity during the third quarter was largely driven by strategic consolidators like North American Dental and CORDENTAL increasing their geographic density, each completing two and three add-on acquisitions respectively. Two new private equity platform transactions occurred as well. Granite Bridge Partners completed a recapitalization of Smiles Services, a DSO with 16 affiliated offices in Washington and Oregon. Leveraging the resources of Granite Bridge, Smiles Services will begin to aggressively grow throughout the Pacific Northwest marketplace. Senior Dental Care, a provider of dental services to long term care facilities, announced its partnership with Serent Capital. The platform is expected to expand its base of operations within Florida and Kansas through the transaction. The strong third quarter of M&A points to continued consolidation and investment throughout the remainder of 2018 in the dental services sector.

Investment Activity Breakdown



Select Transactions:

Month	Acquirer	Target	Target – Number of:		
			Locations	Dentists	State(s)
September	CORDENTAL Group	Sirkin & Kruger, DDS	1	5	1
August	North American Dental Group	Randy J. Kovicak, DDS	1	1	1
August	North American Dental Group	St. Petersburg Dental Center	2	7	1
August	CORDENTAL Group	Michael D. Turck, DDS	1	1	1
August	Serent Capital	Senior Dental Care	1000*	Undisclosed	2
July	Granite Bridge Partners	Smiles Services	16	Undisclosed	2
July	Smile Brands	P3 Dental Group	7	Undisclosed	1
July	CORDENTAL Group	Lisabeth S. Bradley, DDS	1	1	1

* Senior Dental Care orchestrates care on behalf of approximately 1000 locations, but is not an operator of clinics

Provident Industry Coverage Team

Justin Hand
 Managing Director
 jhand@providenthp.com
 (310) 359-6610

Ajeya Shekar
 Vice President
 ashekar@providenthp.com
 (617) 226-4251

Abe M'Bodj
 Analyst
 ambodj@providenthp.com
 (310) 359-6630