Q3-2018 Behavioral Health Update



Market Update

Transaction activity within the behavioral health segment continued in the third quarter of the year, with transactions occurring across substance abuse, autism, eating disorder, and telepsychiatry sub-verticals. The continued appetite from the private equity community to partner with founders of behavioral healthcare businesses and guide their organizations' growth and expansion from a financial perspective has driven valuations throughout the sector to new heights for platform quality, high-growth businesses. Despite significant investment from private equity investors into the substance abuse industry over the past decade, the industry remains fragmented, promoting continued investment from experienced multi-site healthcare investors.

Select Transactions

| Substance Abuse | | | | | | | |
|-----------------|--|--------------------------------------|---------------------|--------------------------|--|--|--|
| Month | Acquirer | Target | Headquarters | Locations | | | |
| July | Rosecrance | Jackson Recovery Centers | Sioux City, IA | 12 locations | | | |
| July | Delphi Behavioral Health Group | Family Recovery Specialists | Miami, FL | 1 location | | | |
| July | Tulip Hill Recovery | Magnolia Ranch Recovery | Taft, TN | 1 location | | | |
| July | Pyramid Healthcare | WaldenSierra | Charlotte Hall, MD | 8 locations | | | |
| August | Hackensack Meridian Health | Carrier Clinic | Belle Mead, NJ | 2 facilities on 1 campus | | | |
| August | BayMark Health Services | Counseling Solutions | Chatsworth, GA | 2 locations | | | |
| September | City Line Behavioral Healthcare LLC | Life of Purpose Treatment Centers | Fort Washington, PA | 5 locations | | | |
| September | Windrose Health Investors | Kolmac Clinic | Baltimore, MD | 6 locations | | | |

| Autism Services | | | | | | | | |
|-----------------|--|-------------------------------------|--------------|--------------|--|--|--|--|
| Month | Acquirer | Target | Headquarters | Locations | | | | |
| July | Century Park Capital Partners | Dominion Youth Services | Richmond, VA | 9 locations | | | | |
| August | 360 Behavioral Health (DW Healthcare Partners) | California Psychcare | Van Nuys, CA | 23 locations | | | | |
| September | 360 Behavioral Health (DW Healthcare Partners) | Passport to Adaptive Living Inc. | Ventura, CA | 2 locations | | | | |

| Other Behavioral Health Transactions | | | | | | | | |
|--------------------------------------|-----------------------|-----------------------------------|-----------------|-------------|--|--|--|--|
| Month | Acquirer | Target | Headquarters | Locations | | | | |
| July | Civitas Solutions | Creative Connections Inc | Bakersfield, CA | 2 locations | | | | |
| July | Refresh Mental Health | Fairhaven Treatment Center | Memphis, TN | 1 location | | | | |
| August | SOC Telemed | JSA Health Telepsychiatry, LLC | Houston, TX | National | | | | |

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