

Q4-2017 Laboratory Services Update



Market Overview

The end of 2017 saw the rich get richer in the laboratory services industry. Quest Diagnostics, Eurofins Scientific, and Unilabs all made acquisitions in the final quarter of the year. Quest Diagnostics, one of the largest providers of diagnostic services in the world completed three acquisitions (eight in total throughout 2017) to further strengthen its position as a market leader moving into the new year. Provident expects to see an increase in strategic deals throughout 2018.

SELECT TRANSACTIONS:

Date	Acquirer	Target	Description
December 2017	Quest Diagnostics	Cleveland Heartlab	Quest Diagnostics has acquired Cleveland HeartLab. Cleveland HeartLab offers advanced testing, screening, and research focused on cardiovascular health. The acquisition will establish a national center of excellence focused on heart disease diagnostics within Cleveland HeartLab's 25,000 square-foot clinical laboratory. Financial terms of the deal were not disclosed.
December 2017	Quest Diagnostics	Shiel Medical Laboratory	Quest Diagnostics has acquired Shiel Medical Laboratory, a provider of clinical laboratory testing services intended to help clients meet the challenges of today's ever-changing healthcare environment and the needs of a practice. The company's laboratory offers medical diagnostics services to private physicians, group practices, union and industrial accounts, long-term care facilities, and home care agencies in New York and New Jersey. Financial terms of the deal were not disclosed.
December 2017	G Medical Innovations	Cardiostaff Diagnostic Services	G Medical Innovations has acquired Cardiostaff Diagnostic Services, an operator of an independent diagnostic testing facility. The company's independent diagnostic testing facility (IDFT) provides 24/7 patient medical monitoring services supported by Medicare and Medicaid. Financial terms of the deal were not disclosed.
December 2017	Eurofins Scientific	EAG Laboratories	Eurofins Scientific has acquired EAG Laboratories, a provider of surface analysis and materials characterization services intended to enhance commercial initiatives using the power of multi-disciplinary science. Eurofins valued EAG Laboratories at \$780 million in the transaction.
November 2017	Invitae	CombiMatrix	Invitae has acquired CombiMatrix, a provider of molecular diagnostic services and comprehensive clinical support. The company's focus lies in pre-implantation genetic diagnostics and screening, prenatal diagnosis, miscarriage analysis, and pediatric developmental disorders through offering DNA-based testing. Invitae valued the business at \$34.90 million in the transaction.
November 2017	Almac Group	Bioclin Laboratories	Almac Group has acquired Bioclin Laboratories, an operator of a research laboratory. The company's services include diagnosis, treatment, analysis and study of microbiology, pharmacokinetics and laboratories testing services. Financial terms of the deal were not disclosed.
October 2017	Quest Diagnostics	California Laboratory Associates	Quest Diagnostics, a provider of diagnostic information services, acquired certain assets of California Laboratory Associates (CLA). CLA is a clinical lab network serving patients and providers in the Greater Los Angeles Area. CLA's operations and patients were previously supported by caregivers and the laboratory at Providence Saint Joseph Medical Center in Burbank. Financial terms of the deal were not disclosed.
October 2017	Unilabs	Base Holding	Unilabs has acquired Base Holding, a provider of medical diagnostic services. The company is engaged in clinical analyses, imaging, gastroenterology and cardiology. Financial terms of the deal were not disclosed.