

# Q3-2017 Staffing & Recruiting Update



## Market Overview

The healthcare staffing and recruiting sector experienced another active quarter of merger and acquisition activity. In contrast to prior quarters of the year, strategic consolidators and private equity-backed portfolio companies were more active in acquisitions than private equity firms completing standalone platform investments. Of particular note, American Health Staffing Group (AHS), a diversified provider of temporary healthcare staffing services and a portfolio company of BelHealth Investment Partners, acquired Expedient Medstaff, a provider of travel nurse staffing services based out of Detroit, Michigan. AHS's acquisition will allow the holding company to increase its service offerings to clients in addition to providing additional facilities for contracting. Provident anticipates strategic groups will continue to utilize add-on acquisitions to increase their market share while private equity groups will look to align with platform caliber companies.

Select Public Staffing Trading Multiples				
Company	Ticker	EV (MM)	EV/REV	EV/EBITDA
On Assignment	ASGN	\$3,402	1.34x	12.86x
AMN Healthcare	AMN	\$2,503	1.29x	10.61x
Cross Country Healthcare	CCRN	\$475	0.56x	18.06x

As of 9/29/2017

## SELECT TRANSACTIONS:

Month	Acquirer	Target Company	Details
September 2017	The Adecco Group (VTX:ADEN)	BioBridges	The Adecco Group, the largest staffing firm in the world, announced the acquisition of BioBridges, a life sciences staffing company based in Boston. BioBridges expects revenue to be approximately \$35M in 2017. The transaction allows The Adecco Group to expand its life sciences staffing presence in the U.S. Financial terms of the transaction were not disclosed.
August 2017	Novation Companies (OTC:NOVC)	Healthcare Staffing	Novation Companies, an owner and operator of early-stage businesses, acquired Healthcare Staffing (HCS), an outsourced healthcare staffing provider in Atlanta. HCS holds federal, state, and local government contracts for healthcare and mental health facilities. Financial terms of the transaction were not disclosed.
August 2017	Aya Healthcare	RN & Allied Specialists	Aya Healthcare, one of the largest independent healthcare staffing companies in the U.S., has acquired RN & Allied Specialists, a nurse and allied staffing agency based in Indianapolis. Aya Healthcare will provide RNS clients with expanded access to qualified healthcare clinicians and its suite of workforce solutions. Financial terms of the transaction were not disclosed.
August 2017	American Health Staffing Group	Expedient Medstaff	American Health Staffing Group (AHS), a diversified provider of temporary healthcare staffing services and a portfolio company of BelHealth Investment Partners, has acquired Expedient Medstaff, a provider of travel nurse staffing services based out of Detroit, Michigan. Mike Emery, CEO of Expedient Medstaff, will retain his role as CEO and look to utilize the strategic and financial resources of AHS. Financial terms of the transaction were not disclosed.
July 2017	Mitsui & Co. (TYO:8031)	Accountable Healthcare Staffing	Mitsui & Co., a holding company of businesses in over 66 countries and owner of healthcare staffing companies CSI Companies and The Delta Companies, has acquired Accountable Healthcare Staffing, the 15 <sup>th</sup> largest healthcare staffing firm in the U.S. according to Staffing Industry Analysts. Accountable will retain their brand name and executives. Financial terms of the transaction were not disclosed.