Q1-2017 Physician Services Newsletter



Market Overview

A variety of specialties within physician services remained highly active in terms of consolidation during the first quarter of 2017 as fragmented markets coupled with significant private equity capital continue to drive transaction activity. Additionally, value-based reimbursement has served as a tailwind for consolidation as practices increasingly realize the benefit of aligning with larger organizations to leverage their IT systems and better coordinate care among their patient population.

Provident expects private equity investors to continue to drive merger and acquisition activity throughout the balance of 2017, especially in light of several new platform investments completed during the first quarter. These groups, including Provident's former client Women's Healthcare Group of PA, will utilize the capital resources of their respective private equity partner to add additional physicians and expand geographically, creating clinically, operationally, and financially integrated networks of physician specialists with wide-ranging clinical capabilities.

Provident Transactions







SELECT TRANSACTIONS:

Month	Acquirer	Target Company	Details	
Gastroenterology				
Mar 2017	Gastro Health	South Palm GI	Gastro Health, a portfolio company of Audax Group, has acquired South Palm GI, one of the leading gastroenterology practices in Delray Beach, FL. As a result of the transaction, South Palm GI will have access to Gastro Health's resources, allowing them to expand their patient care services while continuing to provide high quality gastrointestinal care to their patients.	
Feb 2017	Gastro Health	Douglas M. Weissman, M.D., P.A	Gastro Health has acquired the practice of Douglass M. Weissman, M.D., P.A., one of the leading gastroenterology practices in Coral Springs, FL. Gastro Health continues to bolster its presence within the South Florida marketplace. Douglass M. Weissman, M.D., P.A will realize personal liquidity while gaining access to the robust infrastructure of Gastro Health.	
Multispecialty				
Mar 2017	Northwell Health	Westchester Health Associates	Northwell Health, the largest health system in New York State, acquired Westchester Health Associates, an organization with more than 100 providers in 39 locations throughout Westchester and Putnam counties in New York, as well as Stamford, CT. The agreement officially integrates Westchester Health Associates into the health system's medical group practice, Northwell Health Physician Partners, which includes about 2,700 clinicians throughout the New York area	
Feb 2017	CapitalCare Medical Group	Community Care Physicians	CapitalCare Medical Group has merged with Community Care Physicians to form the 3 rd largest physician group in Albany, behind Albany Medical Center and St. Peter's Health Partners Medical Associates. Together, the combined entity will offer 30 specialty service lines and employ 267 physicians.	

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Obstetrics and Gynecology					
Mar 2017	Audax Group	Women's Health Care Group of PA	Audax Group has acquired Women's Health Care Group of PA (WHCGPA), a 120 provider practice with over 40 locations throughout the counties surrounding Philadelphia. The transaction will enable WHCGPA to expand its high-quality services into underserved areas and support the growth of other practices across the country. Provident served as the exclusive financial advisor to Women's Health Care Group of PA in the transaction.		
Primai	Primary Care				
Feb 2017	Comvest Partners	Interamerican Medical Center	Comvest Partners, a private investment firm based out of West Palm Beach, has acquired Interamerican Medical Center Group (IMC), a Florida-based managed services organization that provides primary and specialty services. IMC maintains 19 medical centers in Southeast Florida and will serve as Comvest's initial investment in managed care in a market that is experiencing a significant increase in demand for Medicare Advantage.		
Jan 2017	InTandem Capital Partners	Cano Health and Comfort Health Medical Center	InTandem Capital Partners (ICP), a New York based private equity firm, has acquired Cano Health and Comfort Health Medical Center, two South Florida-based primary care entities. ICP will operate these entities under the Cano Health brand with the goal of creating a regional consolidator in primary care. The combined entity will employ over 300 employees and become a leader in the global capitation model of care and risk management.		
Jan 2017	Gauge Capital	Miami Beach Medical Group	Gauge Capital, a private equity firm based out of Texas, has acquired Miami Beach Medical Group (MMG), a provider of at-risk primary care. Gauge Capital's investment will provide capital and managerial infrastructure to accelerate growth for MMG. MMG operates seven clinics in Southeast Florida, delivering care to thousands of patients through risk-based Medicare Advantage contracts, Medicaid plans and commercial insurance.		
Radiol	Radiology				
Mar 2017	Envision Healthcare (NYSE: ENVH)	Imaging Advantage	Envision Healthcare announced that the Company signed a definitive agreement to acquire Imaging Advantage, a provider of comprehensive radiology services including hospital-based, outpatient and remote-reading services. As a result of this transaction, Envision Healthcare's radiology segment will include more than 800 board-certified radiologists who provide services across a clinical network of more than 435 healthcare facilities.		
Jan 2017	MEDNAX (NYSE: MD)	Radiology Alliance	Radiology Alliance, a Nashville-based physician group comprised of 64 radiologists, has become the first on-site radiology group to join national multi-specialty provider MEDNAX. Radiology Alliance will combine with MEDNAX's teleradiology division, vRad, to create a radiology division for the Company. Historically strong in anesthesia and neonatal care, this transaction marks a major step in the organization's vision of providing bundled services to hospitals across the U.S.		
Jan 2017	Envision Healthcare (NYSE: ENVH)	Sunshine Radiology	Sunshine Radiology, a Florida-based radiology group comprised of 35 board certified radiologists providing services to nine hospitals, eight breast centers, and one hospital-owned imaging center throughout Central Florida, has completed a transaction to join Envision Healthcare. This represents the fourth physician group to join Envision Healthcare since the Company merged with AmSurg Corp & Sheridan Healthcare on December 1st, 2016. Provident Healthcare Partners served as exclusive financial advisor to Sunshine Radiology in connection with this transaction.		