

Q3-2016 Home Health & Hospice Industry Update



Market Update

Private equity was the primary driver of merger & acquisition activity within the home health and hospice sector in the third quarter of 2016. Two new platform investments were completed, as Geneva Glen Capital recapitalized Southeastern Home Health Services and Investors Management Corp recapitalized RiseMark Brands (dba Right at Home). Other investor-led activity in the quarter included additional expansion by Webster Capital's portfolio company, Epic Health Services, and a Series B venture capital raise by technology-centered home care platform Honor. Provident expects these newly recapitalized providers to become acquisitive themselves over the next several quarters and also expects to see several additional private equity investments into the sector.

Comparative Performance Analysis



SELECT TRANSACTIONS

Month	Acquirer	Target Company	Details
September 2016	PSA Healthcare	Professional Pediatric Home Care & Reach Pediatric Therapy	PSA Healthcare, a portfolio company of J.H. Whitney Capital Partners, has expanded its presence in Texas and Colorado through the acquisition of Professional Pediatric Home Care (PPHC) from private equity firm Bow River Capital Partners. PPHC is a leading provider of home care services to the pediatric community in Colorado, and also operates in Texas through its affiliate company, Reach Pediatric Therapy, which was included in this transaction as well.
August 2016	Thrive Capital, 8VC, Andreessen Horowitz and Syno Capital	Honor	Honor, a Silicon Valley-based home care solution that combines non-skilled caregivers with proprietary app technology, has raised \$42 million in a Series B funding round led by Thrive Capital, 8VC, Andreessen Horowitz, and Syno Capital. The Company previously raised \$20M in Series A funding that closed in April 2015.
August 2016	Amedisys (Nasdaq: AMED)	Professional Profiles, Inc.	Amedisys has completed the acquisition of New England-based Professional Profiles, Inc. for \$4.4 million. This acquisition furthers Amedisys' footprint in Massachusetts as it was completed subsequent to the Company's acquisition of Boston-based Associated Home Care, which closed in January 2016.
August 2016	Investors Management Corp	RiseMark Brands	RiseMark Brands, the parent company of home care franchise operator Right at Home, has been acquired by financial sponsor Investors Management Corp. Right at Home is already one of the largest home care franchisors in the U.S. with 500+ locations, and growth is expected to increase under the new ownership structure.
August 2016	Epic Health Services	Pediatric Special Care	Epic Health Services, a portfolio company of Webster Capital, has expanded into Michigan through the acquisition of Pediatric Special Care, the only pediatric-focused nursing and home medical equipment company in the state. This acquisition marks the 17 th additional state Epic Health Services has expanded into since its initial partnership with Webster Capital as a single-state provider in 2010. Provident served as the exclusive financial advisor to Epic Health Services during the Company's recapitalization by Webster Capital in 2010.
July 2016	Geneva Glen Capital	Southeastern Home Health Services	Private equity firm Geneva Glen Capital has completed a recapitalization of Pennsylvania and Virginia-based Southeastern Home Health Services. Geneva Glen Capital had been seeking a home healthcare platform in order to utilize the experience and expertise of operating partner Rick Gandersman, former President of Kindred at Home.