

Q1 2014 REHABILITATION INDUSTRY UPDATE

Private Equity Firm	Portfolio Company	Investment Date
CI Capital Partners, InTandem Capital	Physical Therapy Network	2013
New Harbor Capital	PT Solutions	2013
3 Rivers Capital	Phoenix Rehabilitation and Health Services	2013
Colchester Capital	Continuum Rehabilitation	2013
Post Capital Partners	Invo HealthCare Associates	2013
KRG Capital Partners	ATI Physical Therapy	2012
Glencoe Capital	Encore Rehabilitation Services	2012
GS Capital Partners	Drayer Physical Therapy Institute	2012
Court Square Capital	Physiotherapy Associates	2012
Shore Capital	Michigan Rehabilitation Services & Excel Rehabilitation Specialists	2012
Silver Oaks Capital	Physical Rehabilitation Network	2012
ABS Capital Partners	Athletes' Performance	2012
Great Point Partners	Professional Physical Therapy	2011
OMERS PE	Accelerated Rehab Centers	2011

Market Update

Maintaining the momentum from the second half of 2013, the first quarter of 2014 involved seven transactions across a mix of sectors in the rehabilitation industry. HealthPRO Rehabilitation expanded its footprint in the senior living contract therapy sector with the acquisition of Rehab Solutions, which had operations in ten states. There were two transactions in the occupational rehabilitation industry as providers continue to consolidate to better handle demand from employers looking for cost-effective prevention and rehabilitation of injured workers. The quarter also included four outpatient physical therapy acquisitions, three of which were add-on deals for private equity-backed strategics, and one deal included the recapitalization of a multi-state provider by CI Capital Partners and InTandem Capital.

The Physical Therapy Network recapitalization adds to the extensive list of private equity investments in the rehab sector since 2011, as noted in the chart to the left. The industry continues to see increased investor interest and is becoming one of the more active sectors within healthcare services in terms of institutional investment. This is largely driven by the highly fragmented market, especially within the outpatient sector, which has led to explosive growth through acquisitions and large returns on investment for private equity groups that have exited PT portfolio companies, such as Shore Capital Partners (Michigan Rehabilitation Specialists), GTCR (ATI Physical Therapy), KRG Capital Partners (ATI Physical Therapy), and Gryphon Investors (Accelerated Rehabilitation Centers). With the eight largest outpatient providers accounting for just 11.5% of the U.S. market, all indications are that the private equity interest and consolidation in the outpatient rehab sector is just beginning.

NOTEWORTHY TRANSACTIONS

Month	Acquirer	Target Company	Details
March 2014	NextImage Medical	WorkWell	NextImage Medical, backed by Chrysalis Ventures, acquired WorkWell, a provider of physical and occupational rehabilitation training focused on illness treatment and prevention solutions to the workforce. Financial terms of the transaction were not disclosed.
March 2014	ATI Physical Therapy	Ocoee Physical Therapy	ATI Physical Therapy acquired Ocoee Physical Therapy to bring its total locations in Tennessee to eight. Financial terms of the transaction, which is ATI's first of the year, were not disclosed.
March 2014	U.S. HealthWorks	Occupational Care Consultants and Therapy Works	U.S. HealthWorks acquired Occupational Care Consultants and Therapy Works, a provider of occupational care and physical therapy from four locations in Ohio. Financial terms of the deal were not disclosed.
March 2014	Professional Physical Therapy	Gold Coast Physical Therapy	Professional Physical Therapy, a portfolio company of Great Point Partners, has acquired Gold Coast Physical Therapy for an undisclosed sum. Gold Coast Physical Therapy operates with four outpatient locations in Suffolk County, NY.
February 2014	CI Capital Partners, InTandem Capital	Physical Therapy Network	CI Capital Partners and InTandem Capital announced the recapitalization of Physical Therapy Network, a 51 location outpatient physical therapy provider with locations in MD, DE, VA, WV, PA, NY and Washington D.C. The Company operates under clinic names including Maryland SportsCare & Rehab as well as Professional SportsCare & Rehab. Although the deal was announced in February, it originally closed in Q4 2013.
January 2014	Physical Rehabilitation Network	RehabAuthority	Physical Rehabilitation Network (PRN), a portfolio company of Silver Oak Services Partners, completed the recapitalization of RehabAuthority. RehabAuthority is a 15 clinic outpatient PT practice with locations in Idaho and North Dakota, treating over 46,000 patients per year. Terms of the transaction were not disclosed.
January 2014	HealthPRO Rehabilitation	Rehab Solutions, Inc.	HealthPRO Rehabilitation acquired Rehab Solutions for an undisclosed sum. Rehab Solutions is a NC-based contract therapy provider to senior living providers in ten states.