

# Q3-2014 Anesthesia Services Update



## M&A Overview

Anesthesia consolidation was robust through the third quarter with ten completed deals compared to seven in the previous quarter. The buyer environment remained diverse as NAPA, TeamHealth, MEDNAX, and Resolute were all acquisitive, reflecting a trend of increasing competition for a shrinking pool of quality targets. Given the competition among strategics, as well as the strong interest from private equity, Provident expects strong valuations and creative deal structures for the foreseeable future.

## Provident Announces the Merger of Comprehensive Pain Management

Provident represented Comprehensive Pain Management through its merger with Interventional Management Services. Comprehensive provides interventional pain management, laboratory, and other ancillary services through nine locations and eight ambulatory surgery centers in the Metro Atlanta area. The transaction creates the largest pain management practice in Georgia and the combined organization is looking to expand its services into key markets across the U.S.



Month	Acquirer	Target Company	Details
September 2014	North American Partners in Anesthesia (NAPA)	Total Anesthesia	NAPA has acquired Total Anesthesia, an 80 clinician group serving four hospitals and five ASCs in Richmond, VA. The transaction will expand NAPA's presence within the Mid-Atlantic.
September 2014	TeamHealth	Florida Gulf-to-Bay Anesthesiology Associates	TeamHealth has acquired Florida Gulf-to-Bay Anesthesiology Associates, a Tampa-based practice comprised of 200 clinicians. The transaction will provide an exit for MTS Health Investors, which first invested into Florida Gulf-to-Bay Anesthesiology Associates in 2012.
September 2014	TeamHealth	Heartland Anesthesia	TeamHealth has acquired Heartland Anesthesia, an Omaha, NE-based anesthesia practice covering two facilities. The transaction is TeamHealth's second within Nebraska in the past year.
September 2014	MEDNAX	MedData	MEDNAX has acquired MedData from Baird Capital. MedData provides revenue cycle management services to 3,000 physicians at 700 facilities across 43 states and expects to generate \$65 million in revenues in 2014, adding an additional service line to MEDNAX's hospital based physician services.
September 2014	NAPA	Newton Anesthesia	NAPA has acquired Newton Anesthesia, a group of anesthesiologists based in in New Jersey. NAPA continues to expand in the New Jersey market, now serving seven hospitals throughout the state.
July 2014	MEDNAX	Anesthesia Associates of Joliet	MEDNAX has acquired Anesthesia Associates of Joliet, a group of 85 clinicians that provides services at 12 locations in Illinois. AAJ plans to utilize MEDNAX's infrastructure and resources to continue growing throughout the Midwest.
July 2014	Catterton Partners	Pain Doctor	Catterton Partners has invested into Pain Doctor, an Arizona based interventional pain management practice. With Catterton's backing, Pain Doctor plans continued de novo growth and acquisitions.
July 2014	Resolute Anesthesia and Pain Solutions	Two Anesthesia Group Practices	Resolute Anesthesia has acquired Perth Amboy Anesthesiology (NJ) and St. Lucie Anesthesia Associates (FL). The transaction will add 31 physicians and 13 CRNAs to Resolute's platform.